



BC AGRICULTURE IN THE CLASSROOM FOUNDATION

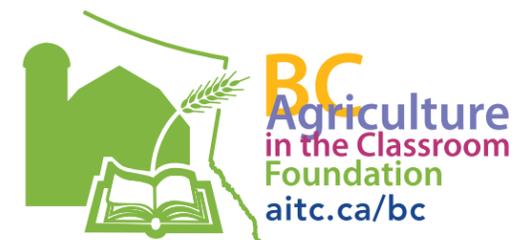
A Garden of Learning | **Annual Report 2016**

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COVER IMAGE THUMBNAIL

For the 2016 Annual Report we chose the theme "A Garden of Learning" as our cover. Our garden programs have become an integral part of our Foundation. From Spuds in Tubs, The Pencil Patch – A Garden for Learning, Planting a Promise and now the Harvest Bin Project, they are proving to be the perfect way to connect BC's agriculture to the curriculum.





OUR MISSION

Working to bring BC's Agriculture to our Students
The BC Agriculture in the Classroom Foundation is a registered charity
#89172 0161 R001 whose purpose is:

- To Promote** the value of agriculture, sustainable food systems, and the protection of BC's agricultural resource base to our educators, students and society
- To Provide** educators and students with quality educational resources, programs and other agricultural information that highlight agriculture as an important part of our economy, health and way of life
- To Enable** students to make informed decisions about food choices, food safety, and the importance of local supplies of food and other agricultural products
- To Partner** with the education, agriculture, health and business communities to develop, implement and evaluate quality initiatives
- To Build** the relationship between BCAITC and its stakeholders to accomplish the purpose of the Foundation
- To Promote** careers in agriculture as a viable and desirable career choice

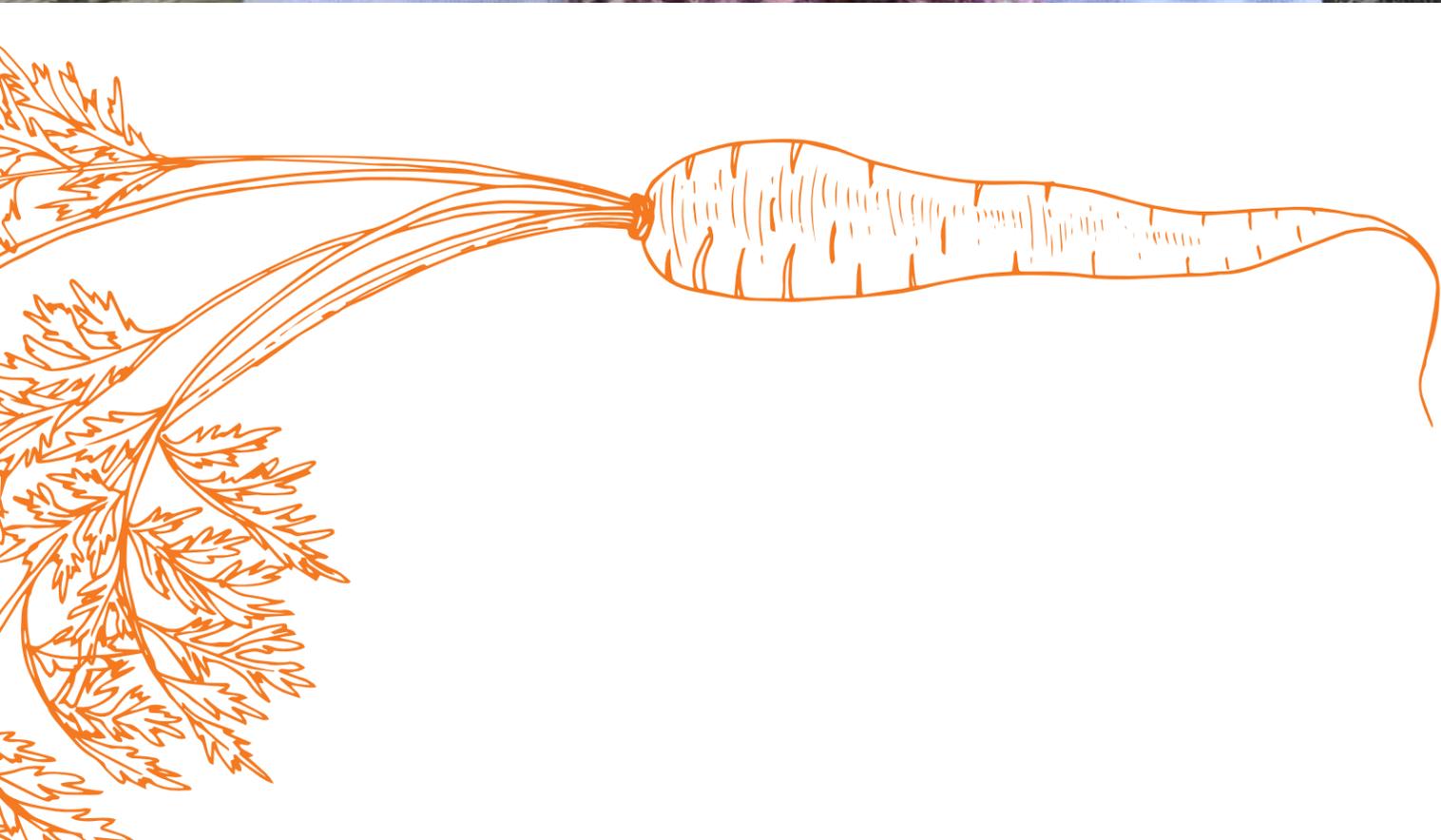
“MY DREAM IS TO TRY TO SPREAD WHAT I HAVE LEARNED FROM ALL OF YOU (BCAITC) TO THE REST OF MY STUDENTS IN THE SCHOOL.”

KARLA STROET, TERRY FOX ELEMENTARY, ABBOTSFORD, BC





Sarah Ryall, President



PRESIDENT'S REPORT

Every year it seems that we are successful in reaching more students, more teachers and more geographic locations within the province with more programs and resources. This does not happen in isolation. We depend on working with our stakeholders and partners to move forward as an organization, so it is not a coincidence that communications was identified as a key strategic direction in our new Strategic Plan.

Our "Spuds in Tubs" program is a great example of one of the great strengths of this organization; our ability to leverage our existing goodwill by partnering to develop and expand existing programs. "Spuds" started out by bringing together partners who were willing to donate or provide at a reduced cost the materials, seed potatoes, soil and a container, that were needed for classrooms to grow their own potatoes. The popularity of this program is amazing and it has now grown to the level that goes beyond the good nature of our initial partners. As our own capacity is limited, to expand the program, we now look to partner with parents or grandparents to bring the program to their child's classroom.

The Board recognizes that identifying, developing and maintaining partnerships in the work that we do is absolutely fundamental. The Board Committee responsible for these activities has now very aptly been renamed the Partnership Development Committee.

It is always heartening to see partnerships go both ways thereby enriching us all. We have a wonderful group of producers who literally "come to the table" repeatedly to bring our great BC products to our "Take a Bite of BC" program for our Secondary School teaching kitchens. We had a dilemma; we had a commitment to provide additional product but not the resources to deliver it to the schools. In partnership with BCAITC staff and board, Chef Instructors from 5 of our schools took the initiative and set about planning a menu and hosting a BCAITC fundraiser at South Delta Secondary. They brought students from each of their schools together and they cooked the most amazing meal enjoyed by over 140 paying guests. It gave us an opportunity to showcase the benefits of this particular program and also familiarize our guests with the full range of our activities while successfully raising the much needed funds.

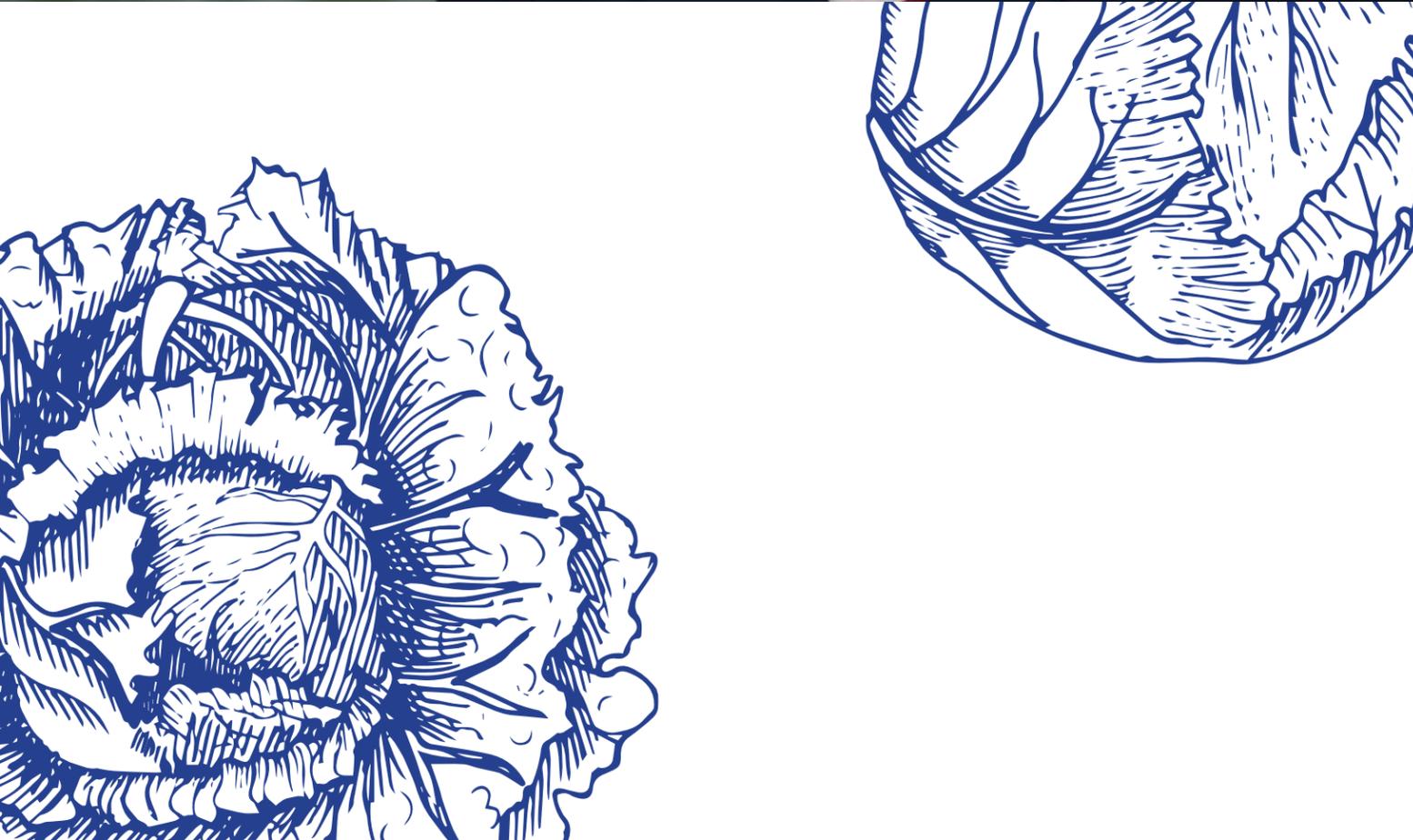
On the Board front, during the year we were sorry to see Marie Baars and Estelle Dufresne step down from the board as their family responsibilities increased; we thank them both for their enthusiasm and contribution to our meetings. We are always grateful to new board members who volunteer their time for the Foundation: Donna Jack, has had a long association with BC 4-H and Women's Institutes, Raman Khatar, a Registered Dietician with Overwaitea Food Group and Clayton Botkin, Poultry & Regulated Markets Specialist with the Ministry of Agriculture, all joined the board during the year bringing their unique set of skills.

Our staff is of course the backbone of the Foundation and with their particular insight, we welcomed the opportunity to partner with them in developing our Strategic Plan for the next 3 years. Thanks to Pat Tonn, our Executive Director, and her team for all the great work they have done in the past year.

Sarah Ryall
President



Pat Tonn, Executive Director



EXECUTIVE DIRECTOR'S REPORT

BC Agriculture in the Classroom Foundation is learning and growing! This year we learned about what it takes to organize a major fundraiser through our first annual Fundraiser Dinner. It was a huge success thanks to the great work of the chefs and students, the donations of agriculture product from partners, the support of associations, friends and family who made the evening memorable and the gourmet dinner delicious. The proceeds of the event, along with the help of partners and donors, enabled us to expand some of our core programs in 2016:

The Take a Bite of BC program in the culinary arts kitchens expanded from 35 teaching kitchens to 57 in the province. The chefs and students are so grateful and excited to receive fresh, quality BC products in their school kitchens.

Spuds in Tubs added 83 new teachers to the program this year for a total of 360 classes, and 458 classes will participate in the 2016-17 school year. Students learn to appreciate the work involved in planting, maintaining and harvesting a crop, as well as expressing gratitude for the farmers who produce food for our table every day.

The deliveries of milk on the BC School Fruit and Vegetable Nutritional Program +Milk were expanded from K-2 classes to include grades 3-5, thanks to additional funding from BC Dairy Association and the Provincial Government. This program continues to expand the nutrition and BC product education for students.

Our Pencil Patch - A Garden for Learning was open for class visits this year and we hosted over 550 students and their teachers to learn about the garden and its ecosystem as they got involved in hands on activities.

The creation of our Strategic Plan in 2016 gave the Board and Staff a chance to reflect on the successes and opportunities of our organization. The feedback from educators, health professionals, and the agriculture community gives us great confidence in our work as well as inspiration and challenges for the next 3 years as we learn and grow. Thank you to the Board of Directors for encouraging this study.

While these are some of the highlights this year, there are many other great moments reflected in this Annual Report. I am thankful for each creative and exceptional staff member who shares their expertise and passion for their work and our organization each day. Jennifer Long, Education Specialist and Jody Fraser, Program Assistant, joined our team in September and were quick to show their passion and great skills as well. Together we are working to bring BC's agriculture to our students.

Pat Tonn
Executive Director



From Left to Right - Back Row: John Munro, Raman Khatar, Michelle Benoit, Iain Sutherland, Pat Tonn
 Front Row: Sydney Massey, Sarah Ryall, Clayton Botkin, Joe Massie

BOARD OF DIRECTORS

2016

President

Sarah Ryall, B.Sc. (Hons)
 Producer - Delta

Vice President

Joe Massie B.Sc., B.Ed., M.E.T.
 Teacher SD #33 - Chilliwack

Treasurer

Iain Sutherland P.Ag., CCA
 Bank of Montreal

Secretary

Clayton Botkin B.Sc., P.Ag.
 BC Ministry of Agriculture

Directors

Marie Baars
 Dairy Farmer - Chilliwack

Michel Benoit B.Sc, Agr, MBA
 BC Turkey Marketing Board - Abbotsford

Sharon Eistetter P.Ag.
 Farm Credit Canada - Abbotsford

Donna Jack
 Producer/Women's Institute

Raman Khatar M.P.H., R.D.
 Registered Dietitian , Overwaitea Food Group

Sydney Massey M.P.H., R.D.
 Registered Dietitian , BC Dairy Association

John Munro B.Sc., B.Ed.
 Teacher SD #34 - Abbotsford





From Left to Right - Back Row: Pat Tonn, Jennifer Long, Carla McBeth, Michelle Fripps, Laura McKenzie
Front Row: Jody Fraser, Glenda Johnston, Emma Sweeney

HUMAN RESOURCES & ADMINISTRATION

2016

The BC Agriculture in the Classroom Foundation is administered by its Executive Director Pat Tonn, B.H.Ec., B.Ed.

Emma Sweeney is the Communications Coordinator for the Foundation and maintains the Pencil Patch – A Garden for Learning.

Both Pat and Emma have offices located in the Abbotsford Agriculture Centre.

Michelle Fripps is the Lead program and Logistics Coordinator for the BC School Fruit and Vegetable Nutritional Program+Milk and Take a Bite of BC.

Laura McKenzie is the Foundation's IT and Infrastructure Manager.

Carla McBeth is the Program Coordinator for the Fresh to You Fundraiser program as well as Logistics Coordinator and School Liaison for the BC School Fruit and Vegetable Nutritional Program+Milk.

Jody Fraser is the Program Assistant for the BC School Fruit and Vegetable Nutritional Program+Milk.

Glenda Johnston is the Program Coordinator for Spuds in Tubs, the Pencil Patch, Planting a Promise and the Summer Institute, as well as coordinating the AITC Office.

Jennifer Long is the Education Specialist for the 2016/17 school year.

Trevor Randle – Chef Instructor from Maple Ridge Secondary – is the BCAITC Celebrity Chef, taking the Take a Bite of BC message to public events. Chef Randle along with Chef Daniel Lesnes prepares and cooks the meals for 35 teachers at the Summer Institute.

Nicole Davey is the bookkeeper for the Foundation. Nicole works closely with the President, Treasurer and Executive Director.

Nathan Hampson of Stratum Systems administers the website and provides support service to it and to the computer systems.

Michela Sorrentino of hermani + sorrentino design has taken on most of the graphic design for the Foundation. Carol Watterson works with Michela to edit materials for the programs.

Ken Forcier of Kenneth A. Forcier CPA Inc. of Abbotsford completed the Review Engagement for 2016 and subsequently provided the Foundation's financial statements.

Barbara Adams of HR Architects works with the Foundation Board and staff on Board Governance and Human Resources.





OUR PROGRAMS

2016

The BC School Fruit and
Vegetable Nutritional Program + Milk

Fresh to You Fundraiser

The Pencil Patch

Spuds in Tubs

Planting a Promise

Harvest Bin Project

Take a Bite of BC

Summer Institute



The BC School Fruit and Vegetable Nutritional Program (BCSFVNP) provides BC grown fruit and vegetable snacks to students 12 times during the school year, allowing them to sample BC produce such as apples, plums, pears, mini cucumbers, tomatoes and mini peppers. The suppliers include: Windset Farms, Sunrich, South Alder Farms, Petkov Kiwi Production, Houwelings Tomatoes, Harkers Organics/Harvest moon, Fresh Direct Produce Ltd., Earth's Own, Direct Organics Plus Ltd., Delta Country Farms/ Millennium Pacific, Consolidated Fruit Packers, Cawston Cold Storage, BC Tree Fruits, BC Hot House, and BC Fresh, as well as 13 Independent retailers in far reaching corners of the province. The Program delivered 36 different types of produce in 2016. This year, for the first time, students were introduced to yellow tomatoes, Granny Smith apples and the classic Red-Delicious apples.

The BCSFVNP is delivered to over 90% of public and First Nations schools throughout British Columbia, by our partners, the Overwaitea Food group and Saputo, reaching over half a million students. The program is made possible through the efforts of 1,100 BC farmers and producers, 1,241 volunteers, 50,411 teachers and support staff, as well as 1,830 trucks, planes, ferries and barges.

The BC School Fruit and Vegetable Nutritional Program+Milk is good for everyone:

- BC Farmers supply 8.2 million servings of fresh produce to the schools
- BC Teachers have the opportunity to educate youth on the benefits of farms in our communities and the safe handling of fruits and vegetables
- BC Students enjoy healthy delicious BC produce 12 times in the year, resulting in a positive change in eating habits
- BC Agriculture in the Classroom Foundation is proud to organize and deliver this program through a grant provided by the Ministry of Health and the Provincial Health Services Authority, since 2006

The nutritional benefits of milk have been a positive addition to the program since 2013. Starting this year, milk deliveries were increased to over 153,864 students from Kindergarten to grade five, thanks to a partnership with the BC Dairy Association. Primary students also enjoy "A Cow's Tale" – a story about life on the dairy farm.

Program Team – Michelle Fripps, Carla McBeth, Laura McKenzie and Jody Fraser

The BC School Fruit and Vegetable Nutritional Program +Milk is funded by

The Province of British Columbia and the Provincial Health Services Authority
BC Dairy Association
First Nations Health Authority



FRESH TO YOU FUNDRAISER



The Fresh to You Fundraiser is offered to schools participating in the BC School Fruit and Vegetable Nutritional Program+Milk. It provides access to locally grown fruits and vegetables within BC communities, through a simple and effective fundraising initiative. Schools benefit by receiving a 40% profit. The fundraiser was offered twice in 2016 and included both Spring and Fall seasonal products.

The Spring Fresh to You Fundraiser offered one bundle, which included a tomato medley mix, mini cucumbers, mini peppers, crimini mushrooms, and organic deli sprouts. Seventy-seven schools submitted orders (19 Lower Mainland, 27 Vancouver Island, 31 Interior/North) including 2 schools in Haida Gwaii. A total of 4,554 bundles were sold for \$99,040. The net profit to schools was \$34,996. The fundraiser included 22,770 lbs of produce.

The Fall offered even more variety of produce, so two different bundles were available. The vegetable bundle contained an acorn squash, green cabbage, Klondike Rose potatoes, carrots, and golden beets. The fruit bundle consisted of one 10lb bag of Gala apples. Fifty-seven schools submitted orders (19 Lower Mainland, 8 Interior, 21 Vancouver Island and 7 northern schools). A total of 4068 bundles were sold for \$90,962. The net profit to schools was \$33,085. The fundraiser included 53,350 lbs of produce. Fresh to You has been a great healthy alternative fundraiser for schools.

In partnership with The Canadian Produce Marketing Agency, "Half Your Plate" reusable bags were included to package the fruits and vegetables.

Program Coordinator – Carla McBeth



In the Pencil Patch – A Garden for Learning, three schools participated in the garden lessons: Sandy Hill Elementary, Ross Road Elementary and Terry Fox Elementary. Two schools attended the garden once in April and May to plant their crops, and then once again in June to harvest. During each visit students were directed through activities at three different stations – from weeding, planting, and harvesting, to learning about the resident goats, bees and pollination. This year we also included a station for students to learn about baby chicks provided by Mini Hatch. Terry Fox Elementary visited the garden in October as well. Students harvested carrots and pumpkins, learned about grains, and got the garden ready for winter. The students came back to the garden in April and May to plant their crops, and then once again in June to harvest.

Spring 2016 marked our first year of self-guided tours through the garden and its ecosystem. The lessons included BC agriculture subjects such as: soil, pollinators, water, growing zones, the Agriculture Land Reserve, invasive species, greenhouses, crop rotation, and more. Eleven schools participated from the lower mainland, from Langley to Hope, with a total of 555 students touring the garden.

We recruited seven volunteers to assist our staff in the Pencil Patch. They facilitated the lessons and assisted with the maintenance of the garden. Thank you to Sheryl Martens, Barb Hudson, Meghan Ansell, Cathy Botkin, Gail Chan, Trish Soth and Pete Fraser for supporting our garden programs.

Program Team – Glenda Johnston and Emma Sweeney

The Pencil Patch Program Partners

Abbotsford Community Garden
City of Abbotsford
McDonald & Ross Construction Ltd.





Spuds in Tubs

aitc.ca/bc

For the 2016 school year, BC Agriculture in the Classroom provided 360 teachers the opportunity to teach this program to their students. There were 83 new teachers added to the program this year. The 13 participating schools in Delta added Spuds in Tubs to a Delta Climate Action Initiative. Over 9,000 students across BC experienced growing Spuds in Tubs. Each teacher receives soil, 5 large tubs, 25 seed potatoes, plant food and various teacher resources.

This increasingly popular program reaches the far corners of our province from Tatla Lake to Castlegar, and from Victoria to Fort St. John. Students from every grade, in 74 communities, harvested over 80,000 spuds this year.

Students observe and make predications when they first receive the seed potatoes. Planting begins the week before spring break in March, and then tending to the plants becomes part of the daily school activities. Watering and measuring ensures the plants stay strong and healthy.

In mid June the excitement builds as the students prepare for the harvest. An average classroom will harvest approximately 230 potatoes. The harvest is the most exciting part of the program for both high school and elementary students, and the excitement is loud! Many classes celebrate the harvest with a party, review the growing season, and then parents help to prepare and cook the potatoes.

Program Coordinator – Glenda Johnston

Spuds in Tubs Program Partners

BC Potato and Vegetable Growers Association
 Canadian Western Bank
 W&A Farms Inc.
 Art Knapp's Plantland – Courtenay
 TerraLink Horticulture Inc.
 Benjamin Moore
 Buckerfield's
 CY Grower Supplies Ltd.
 Dykhof Nurseries Ltd.
 GardenWorks
 Grow and Gather
 Hunter's Garden Center
 Minter Country Garden
 Net Zero Waste – Abbotsford
 PEI Bag Company
 Phoenix Perennial
 Sticks 'N Stones Nursery





Planting A Promise

aitc.ca/bc

Planting a Promise gives students the opportunity to discover the wonder of daffodil bulbs. Students learn of the life cycle of a daffodil bulb, the basic needs of plants, and the different physical and environmental characteristics that can affect plant growth.

Teachers have reported that this program supports a sense of community - parents notice and comment on the beautiful flowers, and students show ownership and pride when they see their bulbs flourish into school yards of daffodils. Previously participating students are excited to see the flowers bloom from the bulbs they had planted the years before.

In 2016, 285 schools witnessed their daffodils blooming in the Spring, and in the Fall, 294 schools planted bulbs and are now eagerly awaiting the promise of Spring.

Program Coordinator - Glenda Johnston

Planting a Promise Program Partners

- Van Noort Bulbs
- Alpine Garden Club of BC
- Art Knapp's Plantland - Courtenay
- Buckerfield's
- Dykhof Nurseries Ltd.
- GardenWorks
- Grow and Gather
- Hunter's Garden Center
- Minter Country Garden
- Phoenix Perennial
- Sticks 'N Stones Nursery



2016 was the second development year for the Harvest Bin pilot project. Pilot schools grew everything from salad gardens to herb gardens at the Secondary and Elementary level. The new BC curriculum is full of requirements for inquiry based learning and experiential learning, making the garden a great learning tool. Students love to get their hands dirty and gain a sense of satisfaction through their accomplishments. Fund development and grants for this project are underway and are a priority for this project launch. The Harvest Bin Project applications will be available to schools in 2017.

Program Team - Glenda Johnston and Emma Sweeney

Harvest Bin Program Partners

David Hunter Garden Centre





Take a Bite of BC provides fresh BC grown products to BC Culinary Arts Secondary schools through the generous donations from agricultural suppliers within the province. The BC products enhance the culinary students' learning experience by enabling them to work with fresh local products and the teaching chefs provide awareness about the foods that are grown on farms in the province. Chef Instructors and the students are inspired to create recipes featuring these local products that are prepared and offered to the student population through the school cafeteria.

In 2016 the program was expanded to include 57 of the teaching kitchens in the province, benefitting approximately 7,200 culinary arts students and over 65,000 students and teachers they serve in the school cafeteria. The value of donated fresh BC product will exceed \$138,000 for the 2016-17 school year. Distribution is sponsored in part by Metro Vancouver's Agriculture Advisory Committee, BC Agriculture in the Classroom Foundation, and agricultural organizations.

The Take a Bite of BC Spotlight Series is a part of this program, presented by farmers and BC Agriculture in the Classroom. The series explains the growing of BC products, and the jobs and careers involved from the farm to the kitchen. Both Culinary Arts classes and Home Economics classes have benefitted from the real life stories and interaction with BC farmers.

Program Coordinator – Michelle Fripps



Take a Bite of BC Program Partners

Funding for Distribution Donated By

- BC Blueberry Council
- BC Broiler Hatching Egg Commission
- BC Cranberry Marketing Commission
- BC Egg Marketing Board
- BC Tree Fruits Cooperative
- BC Turkey Marketing Board
- Metro Vancouver's Agricultural Advisory Committee
- Processing Vegetable Industry Development Fund
- Fraser Valley Cole Crop Growers' Association
- Fraser Valley Peas, Bush Beans and Corn Growers' Association
- Versa Cold Logistic Services
- Windset Farms

Product Donated By

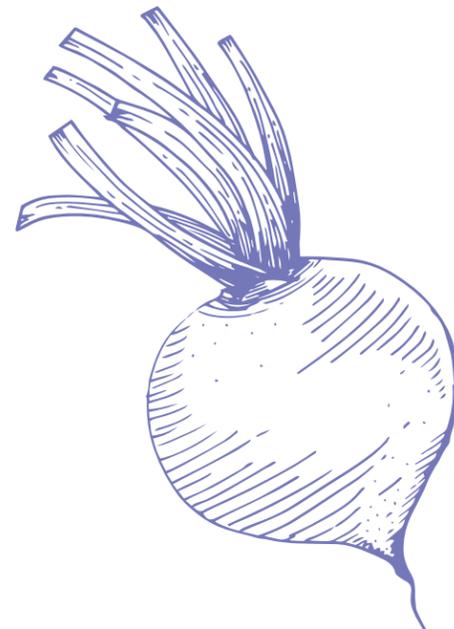
- All Seasons Mushrooms
- BC Cattlemen's Association
- BC Chicken Marketing Board
- BC Cranberry Marketing Commission
- BC Dairy Association
- BC Egg Marketing Board
- BC Frozen Foods Ltd.
- BC Hot House Foods
- BC Pork Producers' Association
- BC Strawberry Growers' Association
- BC Tree Fruits
- BC Turkey Marketing Board
- BC Fresh
- Creekside Hothouse Ltd.
- Evergreen Herbs
- Golden Valley Foods
- Houweling's Tomatoes
- Kitchen Pick Living Herbs
- Ocean Spray
- Prairie Mushrooms
- Raspberry Industry Development Council
- South Alder Farms
- Sunrise Poultry Processors
- Van Eekelen Enterprises Ltd.
- Windset Farms
- Alberta Canola Producers Commission





OUTSTANDING TEACHER AWARD

In 2016, the Foundation recognized Karla Stroet of Terry Fox Elementary School in Abbotsford as the Outstanding Teacher of the Year. Her dedication to a full school garden project, and efforts as an agricultural education ambassador, not only with students but with her colleagues as well, make Karla a champion for agriculture.



SCIENCE FAIR AWARDS

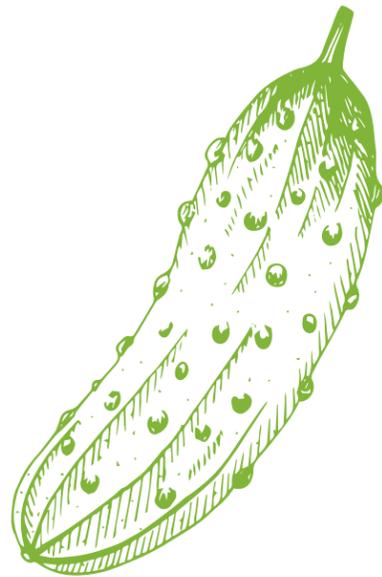
Eleven Regional Agriculture in the Classroom Science fair Awards for 2016 were once again offered through the Science Fair Foundation of BC.

SUMMER INSTITUTE

Joe Massie was the instructor for the 2016 Summer Institute for teachers. Thirty-four eager educators explored the integration of agriculture lessons into curriculum from elementary to secondary and science to social studies. The class toured farms in the Fraser Valley with farmer Bill Zylmans. Visits included Sumas vegetable farms, Rose Gate Dairy, Campbell's Honey, Calais Farms Greenhouse, and the Sardis Secondary School Farm. The meals for the week were sponsored by BC Turkey Farmers, BC Cattleman's Association and BC Salmon Farmers and prepared by chefs Trevor Randle and Daniel Lesnes.

Program Coordinator - Glenda Johnston





EDUCATION SPECIALIST'S REPORT

The 2016-17 school year saw big changes for the British Columbia Education system, with official implementation of the new curriculum for kindergarten to grade nine in September. While grades ten to twelve won't see an official transition until September 2018, preparations are well underway. With a focus on hands-on, experiential, and place-based learning, the emphasis is now on the understanding and application of knowledge rather than the memorization of facts, making the programs and resources offered by BCAITC ever more relevant.

My role as the educational specialist for the past three months has centered on ensuring teachers have the information and resources needed to be successful with the new curriculum. I facilitated sessions and booths at various professional development conferences and teacher education programs. In October I organized a "Field Day" for Home Economics teachers, taking them to three Richmond farms so they could learn more about local food systems; a theme heavily emphasized in the new curriculum. Through a Focus Group meeting I obtained resource feedback and learned what teachers wanted developed. Each of these sessions allowed me to expand my teacher mailing list to whom I send out monthly education focused emails, and helped to inform the activities and resources that I will be working on in the coming months.

In the fall I wrote a successful application to the Ministry of Agriculture for funding to create a facilitator's manual and resources for five modules for AgriCareer Quest, as well as conduct a Needs Assessment for the development of resources encouraging students to consider a career in agriculture. Work on this project will be ongoing into the New Year. Finally, I provided ongoing communication and support for our various school programs including the Sardis Farm and Rick Hansen aquaponics project. I have thoroughly enjoyed my experience thus far and look forward to seeing these projects and more through to the end of June.

Jennifer Long,
Education Specialist

Thank You to our Partners in Annual Giving for 2016



Grand Champions \$10,000+

BC Ministry of Agriculture
 Save-On-Foods
 BC Youth in Agriculture Foundation
 BC Dairy Association
 BC Potato and Vegetable Growers' Association
 BC Egg Marketing Board
 BC Cranberry Marketing Commission
 Saputo Inc.
 Bill and Sandra Zylmans/W&A Farms Inc.
 BC Turkey Marketing Board
 Canadian Western Bank
 BC Greenhouse Growers' Association
 BC Hothouse Foods Inc.
 John van Dongen

Champions \$5,000+

Ken Forcier CGA Inc.
 Farm Credit Canada
 BC Chicken Growers' Association
 B&B Contracting Ltd.
 BC Tree Fruits

Blue Ribbon Partners \$2,500+

Atchelitz Women's Institute
 Harker's Organics
 Donna & Steven Jack
 Alpine Garden Club of BC
 Ann & Peter Joliffe
 Sydney Massey
 Gerry Kasten
 Kathleen Zimmerman

Red Ribbon Partners \$1,000+

Dr. Norma Senn
 Sarah & David Ryall
 BC Provincial Employee Community Service Fund
 Walter & Elsie Goerzen
 C. Botkin Enterprises Ltd.
 Sunrich Fresh Foods Inc.
 Doug & Sheila Rogers
 Pat Tonn

White Ribbon Partners \$500+

Bill Weismiller
 Douglas & Margaret Sampson/Semiahmoo Suffolks
 HR Architects
 Golden View Farm Ltd.
 Henry & Grace Wiens
 Andreas Dolberg

Green Ribbon Partners \$50+

Katherine Webster
 Jennifer Scholefield
 Emma Sweeney

Special Gifts

Maple Lane Farms Ltd.

Together we are making a difference for agriculture.



**BRITISH COLUMBIA AGRICULTURE
IN THE CLASSROOM FOUNDATION**

FINANCIAL STATEMENTS
Unaudited - See Review Engagement Report

DECEMBER 31, 2016

BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

December 31, 2016
Index to the financial statements

Review Engagement Report

Financial Statements

- Statement of financial position
- Statement of operations
- Statement of changes in net assets
- Statement of cash flows
- Notes to financial statements
- Schedule I - Schedule of BC School Fruit and Vegetable Nutritional Program
- Schedule 2 - Schedule of program sponsorships and grants
- Schedule 3 - Schedule of other programs

KENNETH A. FORCIER CPA INC.

CHARTERED PROFESSIONAL ACCOUNTANT

*Accounting * Auditing * Income Tax*

109 - 2611 Pauline Street
Abbotsford, BC V2S 3S2

Telephone: 604-853-4707
Fax: 604-853-9288

REVIEW ENGAGEMENT REPORT

To the members of:
British Columbia Agriculture in the Classroom Foundation

I have reviewed the statement of financial position of the British Columbia Agriculture in the Classroom Foundation as at December 31, 2016 and the statements of operations, changes in net assets and cash flows for the year then ended. My review was made in accordance with Canadian generally accepted standards for review engagements and accordingly consisted primarily of enquiry, analytical procedures and discussion related to information supplied to me by the foundation.

A review does not constitute an audit and consequently I do not express an audit opinion on these financial statements.

Based on my review, nothing has come to my attention that causes me to believe that these financial statements are not, in all material respects, in accordance with Canadian accounting standards for not-for-profit organizations.



Kenneth A. Forcier CPA Inc.
Chartered Professional Accountant

Abbotsford, B.C.
March 31, 2017

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

STATEMENT OF FINANCIAL POSITION

Unaudited - See Review Engagement Report

As at December 31, 2016

	<u>2016</u>	<u>2015</u>
ASSETS		
CURRENT		
Cash and cash equivalents (Note 3)	\$ 6,331,694	\$ 7,272,490
Accounts Receivable	16,975	5,100
GST/HST Recoverable	27,617	28,676
Inventory (Note 2b)	35,469	45,955
Prepaid Expenses	<u>4,017</u>	<u>4,017</u>
	<u>6,415,772</u>	<u>7,356,238</u>
LONG TERM		
Capital Assets (Notes 2, 5)	<u>1,710</u>	<u>2,314</u>
	<u>\$ 6,417,482</u>	<u>\$ 7,358,552</u>
LIABILITIES		
CURRENT		
Accounts Payable and Accrued Liabilities	\$ 793,885	\$ 406,466
Unearned Revenue (Note 6)	<u>4,629,066</u>	<u>6,044,597</u>
	<u>5,422,951</u>	<u>6,451,063</u>
NET ASSETS		
NET ASSETS		
Capital Asset Fund	1,710	2,314
Unrestricted Net Assets	<u>992,821</u>	<u>905,175</u>
	<u>994,531</u>	<u>907,489</u>
	<u>\$ 6,417,482</u>	<u>\$ 7,358,552</u>

Approved by the Board




The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA, Inc.

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

STATEMENT OF OPERATIONS

Unaudited - See Review Engagement Report

For the year ended December 31, 2016

	<u>2016</u>	<u>2015</u>
RECEIPTS		
Program Revenue and Other (Schedule I BCSVNP)	\$ 312,658	\$ 261,488
Donations	58,312	60,207
Fundraising	13,100	-
Interest	68,404	103,757
Program Sponsorships and Grants (Schedule 2)	58,667	38,779
Resource Sales	<u>284</u>	<u>250</u>
	<u>511,425</u>	<u>464,481</u>
EXPENDITURES		
Advertising and promotion	34,652	31,280
Conferences and Meetings	24,972	3,729
Contracts and Wages	204,757	277,012
Insurance	3,645	3,588
Office and Miscellaneous	11,418	7,879
Professional Fees	6,150	6,750
Programs - Other (Schedule 3)	115,708	106,006
Resource Development and Printing	18,641	7,638
Travel	<u>3,836</u>	<u>4,575</u>
	<u>423,779</u>	<u>448,457</u>
SURPLUS (SHORTFALL) OF RECEIPTS OVER EXPENDITURES	<u>\$ 87,646</u>	<u>\$ 16,024</u>

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA, Inc.

BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

STATEMENT OF CHANGES IN NET ASSETS
Unaudited - See Review Engagement Report

For the year ended December 31, 2016

	<u>Capital Asset Fund</u>	<u>Unrestricted</u>	<u>2016</u>	<u>2015</u>
BALANCE, beginning of year	\$ 2,314	\$ 905,175	\$ 907,489	\$ 892,295
Surplus (Shortfall) of revenue over expenditures:	-	87,646	87,646	16,024
Transfer from unrestricted:				
Amortization	<u>(604)</u>	<u>-</u>	<u>(604)</u>	<u>(830)</u>
SURPLUS, end of the year	<u>\$ 1,710</u>	<u>\$ 992,821</u>	<u>\$ 994,531</u>	<u>\$ 907,489</u>

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA, Inc.

BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

STATEMENT OF CASH FLOWS
Unaudited - See Review Engagement Report

December 31, 2016

	<u>2016</u>	<u>2015</u>
Cash Provided by Operating Activities		
Net surplus (Shortfall)	\$ <u>87,646</u>	\$ <u>16,024</u>
Changes in non-cash working capital:		
Accounts Receivable	(11,875)	17,750
GST Receivable	1,059	968
Inventories	10,485	(208)
Accounts Payable and Accrued Charges	387,420	86,349
Unearned Revenue	(1,415,531)	(785,580)
Prepays	<u>-</u>	<u>(840)</u>
	<u>(1,028,442)</u>	<u>(681,561)</u>
Cash Flows used in Financing Activities	<u>-</u>	<u>-</u>
Cash from Investing Activities		
Increase (decrease) in cash and cash equivalents	(940,796)	(665,537)
Cash and cash equivalents, beginning of year	<u>7,272,490</u>	<u>7,938,027</u>
Cash and cash equivalents, end of year	<u>\$ 6,331,694</u>	<u>\$ 7,272,490</u>

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA, Inc.

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Unaudited - See Review Engagement Report

December 31, 2016

1. PURPOSES OF THE ORGANIZATION

British Columbia Agriculture in the Classroom Foundation is a non-profit organization and was incorporated under the *Society Act* of British Columbia on August 9, 1999. The foundation is a charity registered under section 149(1)(i) of the *Income Tax Act* and is therefore not subject to taxation.

The purposes of the foundation are:

- to promote an awareness and understanding of sustainable agriculture and food systems in B.C. Schools;
- to enable students to make informed decisions about food choices, food safety, the importance of our own supply of food and other agriculture products as well as the protection of B.C.'s agriculture resources;
- to foster awareness of careers to be found in agriculture and food systems;
- to attract funding for the research, development and implementation of programs to meet the above stated purposes of the society;
- to provide classroom ready resource material and activities on the agri-food system which can be integrated into the existing school curriculum;
- to provide in-service professional development on the agri-food system for British Columbia teachers; and
- to establish a clearing house of agri-food system resources for classroom teachers.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the foundation are in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO). Outlined below are those policies considered particularly significant.

The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the accounting policies summarized below:

(a) FUND ACCOUNTING

The Foundation follows the restricted fund method of accounting for contributions.

The General Fund accounts for the organization's program delivery and administrative activities. This program reports unrestricted resources and restricted operating grants.

The Capital Asset Fund reports the assets, liabilities, revenues and expenses related to the Foundation's Capital Assets

(b) INVENTORY

Inventory, which is comprised of publication materials held for distribution, is valued at the lower of cost or replacement cost.

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Kenneth A. Forcier CPA, Inc.

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Unaudited - See Review Engagement Report

December 31, 2016

(c) USE OF ESTIMATES

When preparing financial statements in accordance with ASNPO, the Foundation makes estimates and assumptions relating to:

- Reported amounts of revenues and expenses;
- Reported amounts of assets and liabilities; and
- Disclosure of contingent assets and liabilities.

Management's assumptions are based on a number of factors, including historical experience, current events and actions that the organization may undertake in the future, and other assumptions that I believe are reasonable under the circumstances. Actual results could differ from those estimates under different conditions and assumptions. Estimates were used when accounting for certain items, such as the useful lives of assets, impairment of long-lived assets and deferred operating grants.

Amortization is based on the estimated useful lives of property, plant and equipment. These estimates and assumptions are reviewed periodically and, as adjustments become necessary they are reported in the periods in which they became known.

(d) REVENUE RECOGNITION

Restricted contributions are recognized as revenue in the year when related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Unrestricted investment income is recognized as revenue when earned.

(e) CONTRIBUTED GOODS

Products having a fair market value \$ 93,176 have been donated to the foundation for use in their programs by the following organizations: Alberta Canola Producers, All Seasons Mushrooms, BC Cattleman's Association, BC Chicken Marketing Board, BC Dairy Association, BC Egg Marketing Board, BC Fresh, BC Hot House, BC Pork Marketing Board, BC Raspberry Industry Development Council, BC Salmon Farmers Association, BC Strawberry Growers Association, BC Tree Fruits, BC Turkey Marketing Board, Creekside Hot House, Evergreen Herbs, Houweling's Tomatoes, Kitchen Picks, Maple Lane Farms, Sobeys Lucerne Foods, Ocean Spray, Prairie Mushrooms, Snowcrest Foods Ltd., Sunrise Poultry, Van Eekelen Ent. Ltd. Versa Cold, W& A Farms and Windset Farms.

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Kenneth A. Forcier CPA, Inc.

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Unaudited - See Review Engagement Report

December 31, 2016

(f) FINANCIAL INSTRUMENTS

The Foundation uses risk management to monitor and manage its risk arising from financial instruments. These risks include credit risk, interest rate risk and market risk.

The Foundation does not use any derivative financial instruments to mitigate these risks.

Credit risk

Credit risks arise from two sources; cash and cash equivalents and accounts receivable. Cash and cash equivalents are deposited with reputable, major financial institutions to limit the credit risk exposure. The credit risk from parties not paying accounts receivable is not considered to be significant.

Interest rate risk

The Foundation is exposed to interest rate with respect to cash equivalents. Changes in interest rates can affect the fair value of investments and the cash flows related to interest income and expense.

Liquidity risk

Liquidity risk exposure is dependent on the receipt of funds from Provincial Government grants and other sources to enable the Foundation to pay its liabilities as they become due.

Market risk

In my opinion, the Foundation is not exposed to any significant market risk.

(g) CAPITAL ASSETS

Capital Assets are recorded at cost. Amortization has been calculated using the following methods and rates as follows, except in the year of acquisition when one half of the rate is used. No amortization is applied in the year of disposal.

Displays and fixtures	20% diminishing balance
Computer equipment	30% diminishing balance
Equipment	20% diminishing balance

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA, Inc.

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Unaudited - See Review Engagement Report

December 31, 2016

3. CASH AND CASH EQUIVALENTS

	<u>2016</u>	<u>2015</u>
Canadian Western Bank business savings account, bearing interest at 1.10%	\$ 725	\$ 718
Canadian Western Bank operating account, bearing interest at 1.25%	4,127,738	4,098,716
RBC Dominion Securities business saving account, bearing interest at .750%	1,203,231	-
Bank of Montreal GIC, bearing interest at 1.410%, maturing April 27, 2017	200,000	-
Bank of Montreal GIC, bearing interest at 1.410%, maturing April 27, 2017	200,000	-
BMO Trust GIC, bearing interest at 1.410%, maturing April 27, 2017	200,000	-
Equitable Bank GIC, bearing interest at 1.750%, maturing April 27, 2017	100,000	-
Home Trust Company GIC, bearing interest at 1.760%, maturing April 27, 2017	100,000	-
VanCity GIC, bearing interest at 1.400%, maturing April 27, 2017	200,000	-
B2B Trust GIC, bearing interest at 1.96%, maturing August 5, 2016	-	102,771
Bank of Nova Scotia GIC, bearing interest at 1.80%, maturing August 5, 2016	-	102,544
Canadian Tire Bank GIC, bearing interest at 1.25%, maturing August 8, 2016	-	100,504
Canadian Western Trust GIC, bearing interest at 1.40%, maturing August 6, 2016	-	100,564
Canadian Western Bank GIC, bearing interest at 1.70%, maturing August 5, 2016	-	104,975
Equitable Bank GIC, bearing interest at 1.60%, maturing August 6, 2016	-	100,644
Home Trust Company GIC, bearing interest at 1.65%, maturing August 8, 2016	-	100,665
HSBC Bank Canada GIC, bearing interest at 1.75%, maturing August 5, 2016	-	102,473
ICICI Bank Canada GIC, bearing interest at 1.58%, maturing August 8, 2016	-	100,637
Laurentain Bank GIC, bearing interest at 1.96%, maturing August 5, 2016	-	102,771

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA, Inc.

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Unaudited - See Review Engagement Report

December 31, 2016

CASH AND CASH EQUIVALENTS (CON'T)

	<u>2016</u>	<u>2015</u>
LBC Trust GIC, bearing interest at 1.96% , maturing August 5, 2016	-	102,771
Manulife Bank Canada GIC, bearing interest at 1.25%, maturing August 8, 2016	-	100,504
Manulife Trust Co. GIC, bearing interest at 1.25%, maturing August 8, 2016	-	100,504
National Bank GIC, bearing interest at 1.75%, maturing August 5, 2016	-	102,473
NatCan Trust GIC, bearing interest at 1.75% , maturing August 8, 2016	-	102,468
Pacific & Western GIC, bearing interest at 1.41%, maturing August 6, 2016	-	100,568
Peoples Trust GIC, bearing interest at 1.20% , maturing August 8, 2016	-	100,483
RBC 30 day cashable GIC, bearing interest at .95% , maturing August 8, 2016	-	501,913
RBC Mortgage GIC, bearing interest at 1.15% , maturing August 8, 2016	-	100,463
Royal Trust, bearing interest at 1.50%, maturing August 8, 2016	-	100,463
Royal Bank GIC, bearing interest at 1.80%, maturing August 5, 2016	-	102,544
Royal Trust GIC, bearing interest at 1.80%, maturing August 5, 2016	-	102,544
Tangerine Bank GIC, bearing interest at 1.75%, maturing August 5, 2016	-	102,473
Vancity Credit Union GIC, bearing interest at 1.30%, maturing August 6, 2016	-	434,337
	<u>\$ 6,331,694</u>	<u>\$ 7,272,490</u>

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA, Inc.

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Unaudited - See Review Engagement Report

December 31, 2016

4. INVENTORY

	<u>2016</u>	<u>2015</u>
BCSFVNP	\$ 10,072	\$ 10,072
Alfalfabet Book	11,450	3,211
Take a Bite of B.C.	2,348	8,740
Other	<u>11,599</u>	<u>23,932</u>
	<u>\$ 35,469</u>	<u>\$ 45,955</u>

5. CAPITAL ASSETS

	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net 2016</u>	<u>Net 2015</u>
Computer equipment	\$ 21,179	\$ 20,192	\$ 987	\$ 1,409
Displays and fixtures	4,200	4,288	(88)	94
Equipment	<u>4,299</u>	<u>3,488</u>	<u>811</u>	<u>811</u>
	<u>\$ 29,678</u>	<u>\$ 27,968</u>	<u>\$ 1,710</u>	<u>\$ 2,314</u>

6. UNEARNED REVENUE

Unearned revenue relates to certain funding received during the year that, in the opinion of the directors is attributable as income in a subsequent year. The funds will be used to deliver the BCSFVNP.

7. CONTRACTUAL OBLIGATION

The foundation is committed to a premises lease in the approximate amount of \$3,140 per month until August 31, 2019.

8. ECONOMIC DEPENDENCE

The foundation received the majority of its funding from the Province of British Columbia and is therefore economically dependant on continued funding in order to ensure ongoing delivery of certain of its programs.

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA, Inc.

BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

Unaudited - See Review Engagement Report

For the year ended December 31, 2016

SCHEDULE I - BC SCHOOL FRUIT AND VEGETABLE NUTRITIONAL PROGRAM

	<u>2016</u>	<u>2015</u>
REVENUE		
BCSFVSP	\$ 5,401,259	\$ 4,615,950
Fresh to You BC School Fundraiser	\$ <u>122,371</u>	\$ <u>-</u>
	<u>5,523,630</u>	<u>4,615,950</u>
EXPENDITURES		
Distribution	868,342	853,660
Program materials	48,186	73,271
Fridge Grants	20,928	40,856
Fresh to You BC School Fundraiser	121,118	38,219
PAC funding and training	3,250	5,500
PHABC	150,000	-
Product	3,653,306	2,974,447
Program evaluation	300	793
Program office and administration	114,997	125,121
Wages and benefits	<u>230,545</u>	<u>242,595</u>
	<u>5,210,972</u>	<u>4,354,462</u>
BCAITC ADMIN FEE	\$ <u>312,658</u>	\$ <u>261,488</u>

SCHEDULE 2 - SCHEDULE OF PROGRAM SPONSORSHIPS AND GRANTS

	<u>2016</u>	<u>2015</u>
RECEIPTS		
Alfalfabet Book	312	396
Planting a Promise	-	1,064
Spuds In Tubs	12,080	5,329
Summer Institute Sponsorship	-	2,540
Take a Bite of BC	<u>46,275</u>	<u>29,450</u>
	\$ <u>58,667</u>	\$ <u>38,779</u>

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BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

Unaudited - See Review Engagement Report

For the year ended December 31, 2016

SCHEDULE 3 - SCHEDULE OF OTHER PROGRAMS

	<u>2016</u>	<u>2015</u>
EXPENDITURES		
PROGRAMS - OTHER		
Pencil Patch	\$ 2,545	\$ 12,419
Chilliwack partnership	13,515	12,000
The Harvest Bin Project	927	346
Planting a Promise	2,456	4,029
Regional Science Fair Awards	2,400	2,400
Spuds In Tubs	26,422	18,438
Summer Institute	8,176	10,590
Take a Bite of BC	54,031	45,784
Trial Program Initiatives	<u>5,236</u>	<u>-</u>
	\$ <u>115,708</u>	\$ <u>106,006</u>

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BC
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