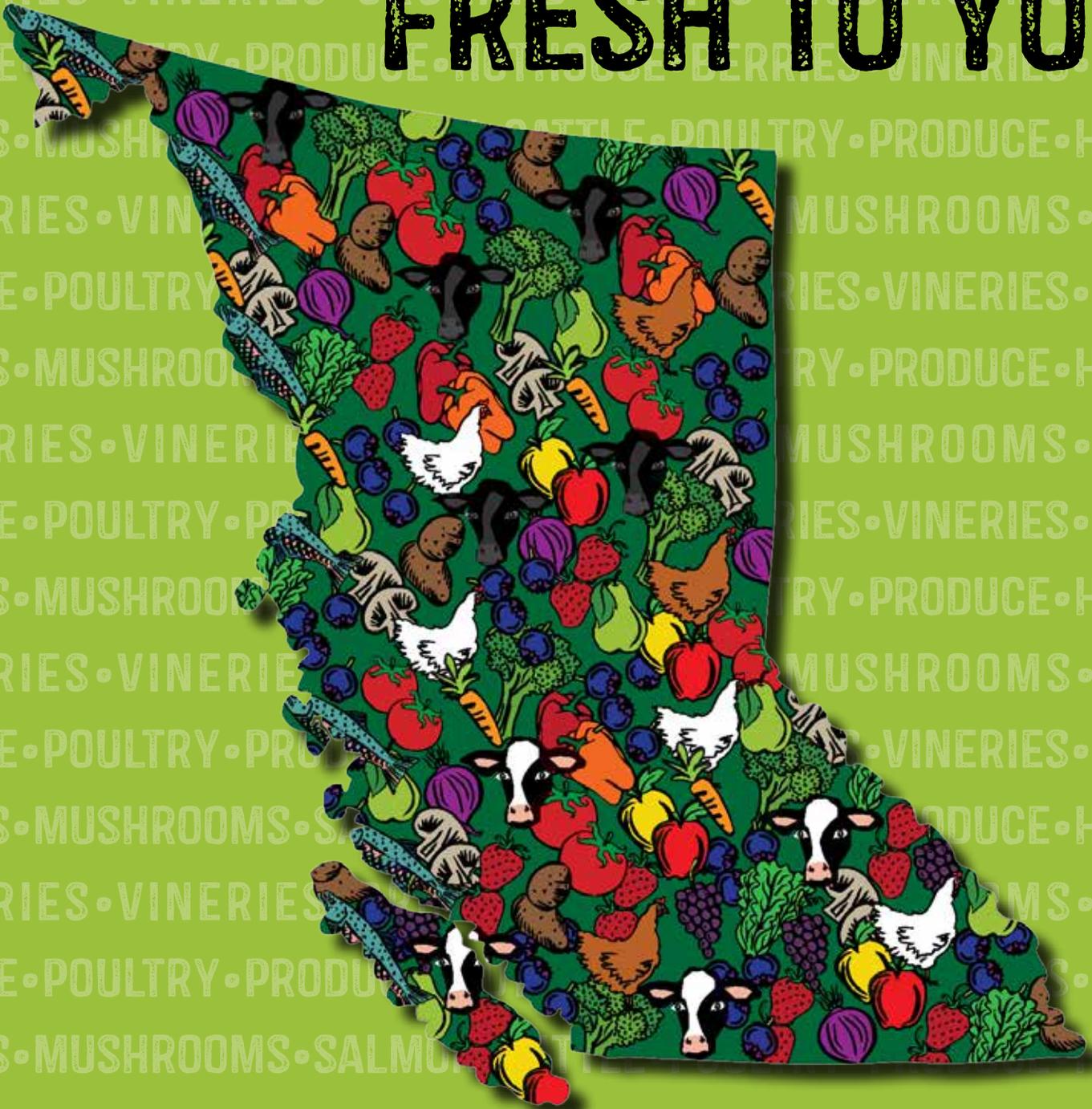
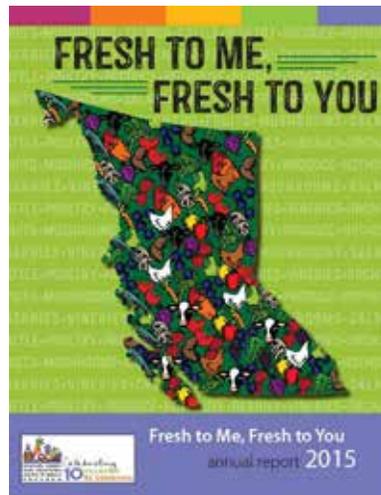


FRESH TO YOU



FRESH FROM BC'S FARMERS

Fresh to You
annual report 2015



For the 2016 Annual Report we chose the theme of “*Fresh to You*” as our cover. We launched our new program, the *Fresh to You* school fundraiser in the spring of 2015 and have enjoyed great success of the now popular program. Our poster promotes: Fresh to you, fresh to me, fresh from BC's Farmers –buying local preserves my agriculture, my community, my health and my future.

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"WORKING TO BRING BC'S AGRICULTURE TO OUR STUDENTS"

THE BC AGRICULTURE IN THE CLASSROOM FOUNDATION IS A REGISTERED CHARITY #89172 0161 R001 WHOSE PURPOSE IS:

TO PROMOTE THE VALUE OF AGRICULTURE, SUSTAINABLE FOOD SYSTEMS AND THE PROTECTION OF BC'S AGRICULTURAL RESOURCE BASE TO OUR EDUCATORS, STUDENTS AND SOCIETY

TO PROVIDE EDUCATORS AND STUDENTS WITH QUALITY EDUCATIONAL RESOURCES, PROGRAMS AND OTHER AGRICULTURAL INFORMATION THAT HIGHLIGHT AGRICULTURE AS AN IMPORTANT PART OF OUR ECONOMY, HEALTH AND WAY OF LIFE

TO ENABLE STUDENTS TO MAKE INFORMED DECISIONS ABOUT FOOD CHOICES, FOOD SAFETY, AND THE IMPORTANCE OF LOCAL SUPPLIES OF FOOD AND OTHER AGRICULTURAL PRODUCTS

TO PARTNER WITH THE EDUCATION, AGRICULTURE, HEALTH AND BUSINESS COMMUNITIES TO DEVELOP, IMPLEMENT AND EVALUATE QUALITY INITIATIVES

TO BUILD THE RELATIONSHIP BETWEEN BCAITC AND ITS STAKEHOLDERS TO ACCOMPLISH THE PURPOSE OF THE FOUNDATION

TO PROMOTE CAREERS IN AGRICULTURE AS A VIABLE AND DESIRABLE CAREER CHOICE

report from the president

President's Report – April 2016

2015 was the year of transitions for our organization.

Early in the year Lindsay Babineau, our founding Executive Director announced her impending retirement. Lindsay guided this Foundation from its grass roots beginnings with tenacity and a vision to bring BC's agriculture to our students. What was remarkable about Lindsay is that she had the ability to take an idea and, with her contagious enthusiasm, bring the most unlikely partners together to make it work. She was equally effective in engaging Grade 1 readers in learning to read with the aid of a live horse as she was in ensuring that our government partners in the halls of Victoria were fully aware of the reach and impact of our programs. Lindsay's enthusiasm and commitment has inspired all of us who have had the privilege of working with her. We thank her whole heartedly for all she put into the Foundation and wish her a rewarding and happy retirement.

As they say, hers were big boots to fill and the Recruitment Committee of myself, Sydney Massey and Sharon Eistetter got to work. We had some excellent candidates, but none more so than Pat Tonn. Her background and connections with agriculture and education were just what we were looking for along with a clear vision of the future of the Foundation. With a smooth transition, made easier by our wonderful, adaptable staff and her experience as a former *BCAITC* board member, Pat is well prepared to lead the Foundation into the future.

The rest of the Board also rolled up their sleeves last Spring and, along with our staff, hosted a most successful "Women in Agriculture" networking event giving us an opportunity to inform some of our strongest supporters about our programs.

Earlier in the year we thanked and said goodbye to board member, Andre Solymosi who provided his unique insight into the operations of the Foundation. New to us in 2015 is Michel Benoit, General Manager of *BC Turkey Marketing Board*. Michel brings considerable knowledge of several agricultural sectors along with a strong business background.

As a board we look forward to mapping out the future of the Foundation in 2016 as we develop a new strategic plan. Under our new leadership we are excited to explore new initiatives and directions and find more ways to “Bring BC’s Agriculture to our Students”.

Respectfully Submitted,

Sarah Ryall
BCAIFC President



executive director's report

Executive Director's Report

This year our annual report highlights *Fresh to You!* We began 2015 with a new *Fresh to You Fundraiser* for schools to earn money through sales of BC product bundles. The energy is building around this program! *Fresh to You Fundraiser* augments all of the fresh fruit, vegetable and milk snacks provided to over half a million students in 1464 schools in BC.

In 2015 we celebrated the *BC School Fruit and Vegetable Nutritional Program* 10 years of goodness. Ten years of good fresh nutritious products for students, good for farmers to share local BC products, good for our government partners and provincial distributors to share in a positive wholesome BC food program for kids, and good for all communities to experience the products so proudly grown in BC. From Atlin to Abbotsford and Haida Gwaii to Cranbrook, *BC Agriculture in the Classroom* is sharing over 8.2 million servings of BC goodness.

I learn every day about the appreciation teachers have for agriculture and the many programs and resources *BC Agriculture in the Classroom* has to offer. I see the hopeful children planting daffodil bulbs in the fall and waiting for the promise of bright yellow flowers in the Spring, the wriggles of excitement when the tubs are turned over and all the little spuds are harvested, the pride shown in the culinary arts students as they prepare and serve meals, the concentration in the groups of educators as they learn about opportunities to teach hands on learning through local agriculture at summer institute or professional development workshops.

We have a great story to tell. Our staff and Board of Directors share the passion of teaching and raising awareness about BC agriculture. Thanks to farmers, growers and ranchers we can bring the bounty of BC - Fresh to You.

Every day we are working to bring BC's agriculture to our students.
Thank you to Lindsay Babineau for building a strong foundation,
and we will keep growing, there is lots more work to do in the field!

Pat Tonn BHEc, BEd
Executive Director





Board of Directors from left to right - Back row: Joe Massie, Pat Tonn, Sydney Massey, Michel Benoit, Iain Sutherland. Front row: John Munro, Estelle Dufresne, Sarah Ryall, Marie Baars. Absent, Sharon Eistetter.

board of directors

EXECUTIVE

PRESIDENT

Sarah Ryall, B.Sc. (Hons)
Producer - Delta

VICE PRESIDENT

Joe Massie B.Sc., B.Ed., M.E.T.
Teacher SD #33 - Chilliwack

TREASURER

Iain Sutherland P.Ag., CCA
Bank of Montreal – Chilliwack

SECRETARY

Gurinder Cheema BA., B.Ed., M.Ed.
Teacher SD #34 - Abbotsford
Cheema Farms - Abbotsford

DIRECTORS

Marie Baars

Dairy Farmer - Chilliwack

Estelle Dufresne M.P.H., R.D.

Projects That Excel - Vancouver

Sharon Eistetter P.Ag.

Farm Credit Canada - Abbotsford

Sydney Massey M.P.H., R.D.

Registered Dietician
BC Dairy Association - Burnaby

John Munro BSc., BEd.

Teacher SD #34 - Abbotsford

Michel Benoit B.Sc. Agr, MBA

BC Turkey Marketing Board - Abbotsford



BCAITC Staff from Left to Right - Back row: Michelle Fripps, Pat Tonn, Carla McBeth. Front row: Laura McKenzie, Glenda Johnston, Emma Sweeney

human resources and administration

The BC Agriculture in the Classroom Foundation is administered by its Executive Director Pat Tonn, B.H.Ec., B.Ed.

Emma Sweeney is the Communications Coordinator for the Foundation and Head Gardener of the *Pencil Patch*.

Both Pat and Emma have offices located in the Abbotsford Agriculture Centre.

Michelle Fripps is the Lead Program and Logistics Coordinator for the *BC School Fruit and Vegetable Nutritional Program* and *Take a Bite of BC*.

Laura McKenzie is the Foundation's IT and Infrastructure Manager.

Carla McBeth is the Program Coordinator for the *Fresh to You Fundraiser* program and also works with Michelle as a Logistics Coordinator on the *BC School Fruit and Vegetable Nutritional Program*.

Glenda Johnston is the Program Coordinator for *Spuds in Tubs*, the *Pencil Patch*, *Planting a Promise* and the *Summer Institute*.

Trevor Randle – Chef Instructor from Maple Ridge Secondary – is the *BCAITC* Celebrity Chef, taking the *Take a Bite of BC* message to public events. Chef Randle along with Chef Daniel Lesnes prepares and cooks the meals for 30 teachers at the Summer Institute.

Nicole Davey is the bookkeeper for the Foundation. Nicole works closely with the President, Treasurer and Executive Director.

Nathan Hampson of Stratum Systems administers the website and provides support service to it and to our computer systems.

Michela Sorrentino of hermani + sorrentino design has taken on most of the graphic design for the Foundation. Carol Watterson works with Michela to edit materials for our programs.

Ken Forcier of Kenneth A Forcier CGA Inc. of Abbotsford completed the Review Engagement for 2015 and subsequently provided the Foundation's financial statements.

Barbara Adams of HR Architects works with the Foundation Board and staff on Board Governance and Human Resources.

our programs



BC School Fruit & Vegetable Nutritional Program

2015 marked the 10th anniversary of the *BCSFVNP* - 10 years of delivering fruits and vegetables to BC students across the province! To celebrate our 10 year milestone we asked for the participation of schools on the program. We created a mosaic of photos from schools saying “Thank you” for the BC product delivered by *BCAITC* and our partners. The mosaic can be viewed at <http://bcsfvnp10.net/>

There are now 1,464 public and First Nation schools on the program. The “My School login” has been developed to make it the one-stop-shop for *BCSFVNP* coordinators at the schools. From this platform coordinators have the freedom to:

- edit school information anytime
- report missing deliveries
- discover farming and nutrition information about products
- contact us through “hot links” directly to our office
- complete feedback “log sheets”

Because of the ease of use, this year reporting and evaluation from schools was at an all-time high! Even with this increase load, we continue to respond to queries within 48 hours.

We also made it a priority to connect with producers and distributors this year. In the spring of 2015, Michelle and Carla visited Lower-Mainland producers to personally describe how well the program was going. Summary Reports for each producer were provided to show them a three year review of their product volumes and feedback from the school about their produce. This personal touch led to better understanding of our objectives, the program benefits and how the program has grown. Many did not realize the full scope of the *BCSFVNP* Program.

Carla and Michelle attended the two biannual Saputo conferences and presented an overview of the Program with comments and pictures from the students. This helped engage the drivers as the delivery ambassadors of the Program at the schools. We built stronger relationships with over 60 Saputo Management and Registered Distribution Operators. 2015 was a year of strengthening relationships.

+MILK

Milk in 120ml cup servings is delivered to Kindergarten to Grade 2 students in 778 schools. By the end of the school year we will have served 14,000 Litres of white 2% milk. This is equivalent to 43 cows working full time just to supply these students with milk. Milk continues to be a popular delivery to those schools enrolled; they want to be able to serve it to the whole school. All teachers and coordinators continue to send in rave reviews.

Program team – Michelle Fripps, Laura McKenzie, Carla McBeth



The kids love to see milk coming into their classrooms. You will hear Milk! Milk! Milk! as you walk into the class."

*— Nancy McCormick,
Kent Elementary,
Agassiz*

BC School Fruit & Vegetable Nutritional Program Partners

Government

BC Ministry of Agriculture
BC Ministry of Education
BC Ministry of Health
Community Nutritionists
of BC

Distribution

Bandstra Transportation
Cayuse Flats G.P./Nickoli
Cartage
Chris Harder
Corilair Charters Ltd.
Dacota Freight
Dynamex Canada Ltd.
Great West/Uchuck Vessel
Greyhound Courier
Express
Inland Air
Island Foods
Lady Rose Ferry
Ed's Country Store/Lillooet
Mayne Island Transport
Nanaimo Cold Storage
North Island Transport
Northern Thunderbird Air
Novex Couriers
Ootsa Air

Overwaitea Food Group
Pacific Coastal Air
Papason Trucking Ltd.
R&B Trucking – Victoria
Salt Spring Freight
Saputo Dairy Products
Canada G.P.
Texada Transfer
Tilthski Transport

Product Suppliers

Bayview Market
BCfresh
BC Hot House Foods Inc.
BC Tree Fruits
Cawston Cold Storage/
Natures First Fruit Ltd
Daystar Grocer
Direct Organics Plus
Earth's Own
First Nations Health
Authority
Fresh Direct Produce Ltd.
Harker's Organics
Houweling's Tomatoes
IGA Madeira Park
Millennium Pacific/Delta
Farms Greenhouses Ltd.

Pemberton Valley
Supermarket
Petkov Kiwi Production
Saturna Island Grocer
Shearwater Marine &
Grocer
Shop Easy/Hagensborg
Mercantile Ltd.
Shop Easy/Tumbler Ridge
South Alder Farms
Star Produce (CFP)
Tamarac Fresh Cut Foods
/Sun-Rich
The Food Basket Atlin
Tofino Co-Op
Watson Lake Super A
Foods
Windset Farms



"These apples were exceptionally juicy and sweet. It is probably one of the best produce we have received. They were gone as soon as they arrived in the classrooms."

— Monica Ceraldi, Fairview Elementary, Maple Ridge

"We personally love this program! Please continue this program in the future as it's a healthy little snack that makes our students happy!"

*— Brodie, Cayden and Teo (students),
Ecole Cleveland Elementary, North Vancouver*

our programs



Take A Bite Of BC

Thirty-five Culinary Arts teaching kitchens participated in the *Take a Bite of BC* program in 2015. We worked with 27 agriculture industry producers and groups who donated over \$70,000 of local, fresh and delicious products to red seal Chefs in BC schools. The Chef instructors helped us to meet program goals including:

- Building awareness within schools of the variety of local, fresh, BC products
- Enable students to gain an appreciation of the value of local farms and farmland to their communities, the economy and to their environment
- To distribute fresh and unfamiliar BC products to Culinary Arts students. Working with products they would not normally have access to allows the students to develop new skills and learning about food preparation, preservation and gain hands-on experience.

We started new education pieces for Culinary Arts and Home Economics classrooms by offering Beef industry supported presentations about beef ranching and cattle raising which gave the students the opportunity to directly interact with a “real” cowgirl. Seven schools benefitted from this seminar.

Many teaching kitchens encouraged students to try something new by creating sample *Take a Bite of BC* dishes for students to taste while in the lunch line-up. Some of the ingenious student-created bites: eggplant Baba ganoush, Brussel sprouts with bacon, deviled eggs, and squash soup.

A social media contest was created so Culinary Arts students could win a prize by sharing their menu successes with their friends to create a buzz around the school about BC products served in the cafeteria. Some schools involved their media classes to alert students about the featured BC products menu or send special thanks to BC Farmers.

Program Coordinator – Michelle Fripps

Take A Bite Of BC Program Partners

Distribution Funding Donated By

Fraser Valley Cole Crop Growers' Association
Fraser Valley Peas, Bush Beans and Corn Growers' Association
Metro Vancouver Regional District's Agricultural Advisory Committee
Processing Vegetable Industry Development Fund
VersaCold

Product Donated By

| | |
|--|--|
| Alberta Canola Producers Commission | Evergreen Herbs |
| All Seasons Mushrooms | Fraser Valley Strawberry Growers' Association |
| BC Cattlemen's Association | Golden Valley Foods |
| BC Chicken Marketing Board | Houweling's Tomatoes |
| BC Cranberry Marketing Commission | Kitchen Pick Living Herbs |
| BC Dairy Association | Ocean Spray |
| BC Egg Marketing Board | Prairie Mushrooms |
| BC Hot House Foods | Raspberry Industry Development Council |
| BC Pork Producers' Association | Snowcrest Foods Ltd. |
| BC Salmon Farmers' Association | Sobey's |
| BC Tree Fruits | Sunrise Poultry Processors |
| BC Turkey Marketing Board | Van Eekelen Enterprises Ltd. |
| BCfresh | Windset Farms |
| Creekside Hothouse Ltd. | |





Fresh To You Fundraiser

The purpose of the *Fresh to You Fundraiser* is to provide greater access to locally grown fruits and vegetables in BC schools through a simple and effective fundraising alternative. In 2015, schools that were enrolled in the *BCSFVNP* were offered the opportunity to participate in both the Spring and Fall fundraiser. Over the course of the 2 fundraisers, we touched 49 school districts with a reach that included remote areas such as Port Alice, Prince Rupert, Houston and Elkford.

Selling bundles of fruits and vegetables, the schools benefit by receiving a 40% profit. With 60 schools participating in the Spring fundraiser, 63,285 lbs. of produce was sold, and an average of \$573 was earned by each school. We experienced an increase in the Fall fundraiser with a total of 80 schools, selling 132,995 lbs. of produce, and receiving an average of \$752 earned for their school.

Product selection and quality was of extreme importance when determining the success of both fundraisers. Working with Buy-Low Foods, product is procured 6 months in advance of the final delivery to ensure availability from BC growers. Product choices include hothouse items in the Spring and root vegetables in the Fall.

As a result, students and families from all regions of BC are experiencing fresh, healthy produce, grown by BC farmers.

Program Coordinator - Carla McBeth

Fresh to You Fundraiser Program Partner

Buy-Low Foods

“What a successful fundraiser for us. Not only was it a great return financially for the school, but knowing these are BC products and ones we all need and love makes 'selling' a no brainer. Thank you!”

*— Jennifer Lindberg,
Lord Selkirk Elementary
in Vancouver*

"I just wanted to let you know our Fresh to You fundraiser was a huge success! Out of our tiny population of about 300 people, we sold 65 bundles, and the school lunch program bought the last 10, which was our goal. We had a few extra servings to give away to volunteers and a couple of homebound neighbours that enjoy fresh produce. Food security is a big issue for people in rural isolated communities, and that's why this fundraiser was so good for us here in Tahsis."

— Captain Meares Elementary Secondary, School Parent Advisory Council





Spuds In Tubs

From Victoria to Chetwynd, classrooms across our province are growing *Spuds in Tubs*. This year over 8,800 students had the opportunity to discover how easy it is to grow potatoes. We had 355 classrooms enrolled in 2015 and the interest in this program increases with every year. As this program continues to grow so does our need to make the program as efficient as possible. *Spuds in Tubs* will be added to our existing PDQ software which will make it administratively more streamlined to manage. Teachers are telling us they are thrilled with the program and excited for the harvest in June.

Program Coordinator – Glenda Johnston





Spuds in Tubs Program Partners

| | |
|---|-----------------------------------|
| BC Potato and Vegetable Growers Association | CY Grower Supplies Ltd. |
| Canadian Western Bank | Dykhof Nurseries Ltd. |
| W & A Farms Inc. | GardenWorks at Mandeville |
| Art Knapp's Plantland – Courtenay | GardenWorks North Burnaby |
| TerraLink Horticulture Inc. | Grow and Gather |
| Buckerfields - Abbotsford | Hunter's Garden Center, Surrey |
| Buckerfields - Duncan | Hunter's Garden Center, Vancouver |
| Buckerfields - Nanaimo | Ministry of Agriculture |
| Buckerfield's - Parksville | Minter Country Garden |
| Buckerfield's - Saanich | Phoenix Perrenial |
| Buckerfield's - Salmon Arm | Sticks 'N Stones Nursery |
| Buckerfield's - West Kelowna | |
| Buckerfields Country Stores | |

“I can’t tell you how much the 23 kids in my class are loving this project! I think we’ve created some future gardeners (and hopefully some farmers)”

— Liz Blair, Fort Langley Elementary



Planting A Promise
aitc.ca/bc

Planting A Promise

This is our third year offering this program and it is taking on a life of its own. *Planting a Promise* has captured the attention of our teachers—although mainly geared towards K-7 grades, teachers in the high school level have found this program to be a proven winner with their students. This program allows the entire school community to enjoy the daffodil flowers and be proud of their school. Starting with 110 classrooms two years ago, this year we now have 285 classrooms participating. Over the last three years more than 16,000 daffodils have been planted in school yards across BC.

Program Coordinator – Glenda Johnston

Planting A Promise Program Partners

- | | |
|-----------------------------------|-----------------------------------|
| Van Noort Bulbs | Dykhof Nurseries Ltd. |
| Alpine Garden Club of BC | GardenWorks at Mandeville |
| Art Knapp's Plantland - Courtenay | GardenWorks North Burnaby |
| Buckerfields - Abbotsford | Grow and Gather |
| Buckerfields - Duncan | Hunter's Garden Center, Surrey |
| Buckerfield's - Parksville | Hunter's Garden Center, Vancouver |
| Buckerfield's - Saanich | Minter Country Garden |
| Buckerfield's - Salmon Arm | Phoenix Perrenial |
| Buckerfield's - West Kelowna | Sticks 'N Stones Nursery |
| Buckerfields Country Stores | |

“Everyone has been raving about the daffodils: students, staff and people from the community. They are truly spectacular.”

*— Janet Bouchier,
Webster Elementary,
Trail*



The Pencil Patch - A Garden for Learning

Our *Pencil Patch* has undergone some changes to allow for more students to experience the garden. This year we invited 3 schools to visit the garden as an ongoing field trip throughout the year. Each school visits in the early spring to learn about planting a garden and participates in hands on education. They return in June to conclude the visits with a large harvest of lettuce, radishes, Swiss chard, and herbs. The addition of Self-Guided tours of the garden and surrounding ecosystem was offered in 2015 and 13 school groups have signed up to participate. We are excited to be able to show over 400 students the wonderful world of agriculture through this program.

Program team – Glenda Johnston and Emma Sweeney

The Pencil Patch Program Partners

Abbotsford Community Foundation
Abbotsford Community Garden
City of Abbotsford
McDonald & Ross Construction Ltd.
School District #34 Abbotsford



Harvest Bin Project

Local farmers from the *BC Young Farmers Association* met with the students and helped them get growing! One student was correcting another on the planting process and when challenged the student said, “Didn’t you hear the Farmer, I think he knows what he is talking about.” He then began showing his friend how to loosen the roots of the plant for transplanting. Six high schools, 2 classrooms each and an inner-city elementary school began the pilot project this first year. The students were delighted to grow a successful garden.

Program team – Glenda Johnston and Emma Sweeney

Harvest Bin Project Program Partners

Bank of Montreal

Hunters Garden Centre

David Hunter Garden Centre

Netpak



Summer Institute

Gurinder Cheema and Joe Massie were once again instructors for the Summer Institute in 2015, bringing their passion and enthusiasm for agriculture to the course. Thirty eager educators enrolled in the course to experience ways agriculture can be integrated in to curriculum. They toured farms of the Fraser Valley and enjoyed the delicious meals featuring BC product prepared by chefs Trevor Randle and Daniel Lesnes.

Science Fair Awards

11 Regional Agriculture in the Classroom Science Fair Awards for 2015 were once again offered through the *Science Fair Foundation of BC*.

Outstanding Teacher Awards

In 2015 the Foundation recognized Patricia Regan of Sir Charles Tupper Secondary as the Outstanding Teacher of the Year for her dedication to the *BCSFVNP*, *Take a Bite of BC* and the *Spuds in Tubs* programs.



Thank You to our Partners in Annual Giving for 2015



Grand Champions \$10,000+

BC Ministry of Agriculture
BC Cranberry Marketing Commission
BC Dairy Association
BC Egg Marketing Board
BC Greenhouse Growers' Association
BC Hothouse Foods Inc.
BC Potato & Vegetable Growers' Association
BC Turkey Marketing Board
BC Youth in Agriculture Foundation
Bill & Sandra Zylmans/W&A Farms Inc.
Canadian Western Bank
John van Dongen
Save-on-Foods
Overwaitea Foods
Cooper's Foods
PriceSmart Foods
Saputo Dairy Products Canada G.P.

Champions \$5,000+

BC Chicken Growers' Association
Ecotex Healthcare Linen Service Inc.
Farm Credit Canada
Ken Forcier CGA Inc.
RBC Foundation

Blue Ribbon Partners \$2,500+

Atcheltz Women's Institute
BC Tree Fruits
Gerry Kasten
Lindsay & Lindsay Babineau
Sydney Massey

Red Ribbon Partners \$1,000+

BC Provincial Employee Community
Service Fund
Dr. Norma Senn
Harker's Organics
Sarah & David Ryall
Walter & Elsie Goerzen

White Ribbon Partners \$500+

Bill Weismiller
C. Botkin Enterprises Ltd.
Doug & Sheila Rogers
Douglas & Margaret Sampson/Semiahmoo
Suffolks
HR Architects
Pat Tonn

Green Ribbon Partners \$50+

Emma Sweeney
Golden View Farm Ltd.
Henry & Grace Wiens
Hermani + Sorrentino Design
Katherine Webster

Special Gifts

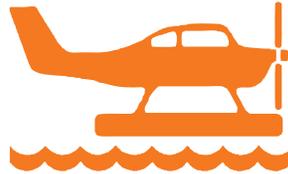
Alpine Garden Club
B&B Contracting Ltd.
Delta Farmers Institute
Donna & Steven Jack

Together we are making a difference for agriculture.



THE BC SCHOOL FRUIT AND VEGETABLE NUTRITIONAL PROGRAM + MILK

9 PLANES & COMMERCIAL BARGES



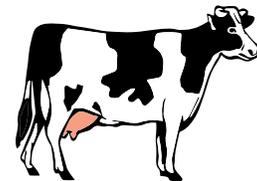
GROWERS 526

PROFESSIONAL DRIVERS

378



DAIRY PRODUCERS

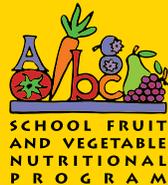


500



FERRIES 17

8.2 million servings



Celebrating 10 YEARS OF BC GOODNESS

SCHOOL FRUIT AND VEGETABLE NUTRITIONAL PROGRAM



97 GROCERY STORES



1,241 VOLUNTEERS



49 CROSS DOCKS & SUPPLIERS/PROCESSORS



SCHOOL SERVINGS 549,822



SCHOOLS 1,464



MILK SERVINGS 84,167



Revised: Oct. 2015

financial statements



counting our beans

**BRITISH COLUMBIA AGRICULTURE
IN THE CLASSROOM FOUNDATION**

FINANCIAL STATEMENTS

Unaudited - See Review Engagement Report

DECEMBER 31, 2015

BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

December 31, 2015

Index to the financial statements

Review Engagement Report

Financial Statements

Statement of financial position

Statement of operations

Statement of changes in net assets

Statement of cash flows

Notes to financial statements

Schedule I - Schedule of BC School Fruit and Vegetable Nutritional Program

Schedule 2 - Schedule of program sponsorships and grants

Schedule 3 - Schedule of other programs

KENNETH A. FORCIER CPA INC.

CHARTERED PROFESSIONAL ACCOUNTANT

*Accounting * Auditing * Income Tax*

109 - 2611 Pauline Street
Abbotsford, BC V2S 3S2

Telephone: 604-853-4707
Fax: 604-853-9288

REVIEW ENGAGEMENT REPORT

To the members of:
British Columbia Agriculture in the Classroom Foundation

I have reviewed the statement of financial position of the British Columbia Agriculture in the Classroom Foundation as at December 31, 2015 and the statements of operations, changes in net assets and cash flows for the year then ended. My review was made in accordance with Canadian generally accepted standards for review engagements and accordingly consisted primarily of enquiry, analytical procedures and discussion related to information supplied to me by the foundation.

A review does not constitute an audit and consequently I do not express an audit opinion on these financial statements.

Based on my review, nothing has come to my attention that causes me to believe that these financial statements are not, in all material respects, in accordance with Canadian accounting standards for not-for-profit organizations.



Kenneth A. Forcier CPA Inc.
Chartered Professional Accountant

Abbotsford, B.C.
April 14, 2016

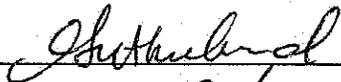
BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

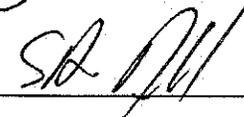
STATEMENT OF FINANCIAL POSITION
 Unaudited - See Review Engagement Report

As at December 31, 2015

| | <u>2015</u> | <u>2014</u> |
|--|---------------------|---------------------|
| ASSETS | | |
| CURRENT | | |
| Cash and cash equivalents (Note 3) | \$ 7,272,490 | \$ 7,938,027 |
| Accounts Receivable | 5,100 | 22,850 |
| GST/HST Recoverable | 28,676 | 29,644 |
| Inventory (Note 2b) | 45,955 | 45,747 |
| Prepaid Expenses | <u>4,017</u> | <u>3,177</u> |
| | <u>7,356,238</u> | <u>8,039,445</u> |
| LONG TERM | | |
| Capital Assets (Notes 2, 5) | <u>2,314</u> | <u>3,144</u> |
| | <u>\$ 7,358,552</u> | <u>\$ 8,042,589</u> |
| LIABILITIES | | |
| CURRENT | | |
| Accounts Payable and Accrued Liabilities | \$ 406,466 | \$ 320,117 |
| Unearned Revenue (Note 6) | <u>6,044,597</u> | <u>6,830,177</u> |
| | <u>6,451,063</u> | <u>7,150,294</u> |
| NET ASSETS | | |
| NET ASSETS | | |
| Capital Asset Fund | 2,314 | 3,144 |
| Unrestricted Net Assets | <u>905,175</u> | <u>889,151</u> |
| | <u>907,489</u> | <u>892,295</u> |
| | <u>\$ 7,358,552</u> | <u>\$ 8,042,589</u> |

Approved by the Board





The accompanying notes are an integral part of these financial statements.

BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

STATEMENT OF OPERATIONS
 Unaudited - See Review Engagement Report

For the year ended December 31, 2015

| | <u>2015</u> | <u>2014</u> |
|--|------------------|--------------------|
| RECEIPTS | | |
| Program Revenue and Other (Schedule I BCSVNP) | \$ 261,488 | \$ 185,253 |
| Donations | 60,207 | 57,226 |
| Interest | 103,757 | 95,009 |
| Program Sponsorships and Grants (Schedule 2) | 38,779 | 34,103 |
| Resource Sales | <u>250</u> | <u>248</u> |
| | <u>464,481</u> | <u>371,839</u> |
| EXPENDITURES | | |
| Advertising and promotion | 31,280 | 36,869 |
| Conferences and Meetings | 3,729 | 3,288 |
| Contracts and Wages | 277,012 | 228,551 |
| Insurance | 3,588 | 3,623 |
| Office and Miscellaneous | 7,879 | 8,938 |
| Professional Fees | 6,750 | 7,150 |
| Programs - Other (Schedule 3) | 106,006 | 99,917 |
| Resource Development and Printing | 7,638 | 27,866 |
| Travel | <u>4,575</u> | <u>3,298</u> |
| | <u>448,457</u> | <u>419,500</u> |
| SURPLUS (SHORTFALL) OF RECEIPTS OVER EXPENDITURES | <u>\$ 16,024</u> | <u>\$ (47,661)</u> |

The accompanying notes are an integral part of these financial statements.

BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

STATEMENT OF CHANGES IN NET ASSETS
 Unaudited - See Review Engagement Report

For the year ended December 31, 2015

| | <u>Capital Asset Fund</u> | <u>Unrestricted</u> | <u>2015</u> | <u>2014</u> |
|---|-------------------------------|---------------------|-------------------|-------------------|
| BALANCE, beginning of year | \$ 3,144 | \$ 889,151 | \$ 892,295 | \$ 939,264 |
| Surplus (Shortfall) of revenue over expenditures: | - | 16,024 | 16,024 | (47,661) |
| Transfer from unrestricted: | | | | |
| Amortization | (830) | - | (830) | (821) |
| Purchase of capital assets | - | - | - | 1,513 |
| SURPLUS, end of the year | <u>\$ 2,314</u> | <u>\$ 905,175</u> | <u>\$ 907,489</u> | <u>\$ 892,295</u> |

The accompanying notes are an integral part of these financial statements.

BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

STATEMENT OF CASH FLOWS
 Unaudited - See Review Engagement Report

December 31, 2015

| | <u>2015</u> | <u>2014</u> |
|---|---------------------|---------------------|
| Cash Provided by Operating Activities | | |
| Net surplus (Shortfall) | \$ <u>16,024</u> | \$ <u>(47,661)</u> |
| Changes in non-cash working capital: | | |
| Accounts Receivable | 17,750 | 82,414 |
| GST Receivable | 968 | 11,286 |
| Inventories | (208) | 1,940 |
| Accounts Payable and Accrued Charges | 86,349 | (461,104) |
| Unearned Revenue | (785,580) | 23,966 |
| Prepays | <u>(840)</u> | <u>100</u> |
| | <u>(681,561)</u> | <u>(341,398)</u> |
| Cash Flows used in Financing Activities | <u>-</u> | <u>-</u> |
| Cash from Investing Activities | | |
| Increase (decrease) in cash and cash equivalents | (665,537) | (389,059) |
| Cash and cash equivalents, beginning of year | <u>7,938,027</u> | <u>8,327,086</u> |
| Cash and cash equivalents, end of year | \$ <u>7,272,490</u> | \$ <u>7,938,027</u> |

The accompanying notes are an integral part of these financial statements.

BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Unaudited - See Review Engagement Report

December 31, 2015

1. PURPOSES OF THE ORGANIZATION

British Columbia Agriculture in the Classroom Foundation is a non-profit organization and was incorporated under the *Society Act* of British Columbia on August 9, 1999. The foundation is a charity registered under section 149(1)(i) of the *Income Tax Act* and is therefore not subject to taxation.

The purposes of the foundation are:

- to promote an awareness and understanding of sustainable agriculture and food systems in B.C. Schools;
- to enable students to make informed decisions about food choices, food safety, the importance of our own supply of food and other agriculture products as well as the protection of B.C.'s agriculture resources;
- to foster awareness of careers to be found in agriculture and food systems;
- to attract funding for the research, development and implementation of programs to meet the above stated purposes of the society;
- to provide classroom ready resource material and activities on the agri-food system which can be integrated into the existing school curriculum;
- to provide in-service professional development on the agri-food system for British Columbia teachers; and
- to establish a clearing house of agri-food system resources for classroom teachers.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the foundation are in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO). Outlined below are those policies considered particularly significant.

The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the accounting policies summarized below:

(a) FUND ACCOUNTING

The Foundation follows the restricted fund method of accounting for contributions.

The General Fund accounts for the organization's program delivery and administrative activities. This program reports unrestricted resources and restricted operating grants.

The Capital Asset Fund reports the assets, liabilities, revenues and expenses related to the Foundation's Capital Assets

(b) INVENTORY

Inventory, which is comprised of publication materials held for distribution, is valued at the lower of cost or replacement cost.

The accompanying notes are an integral part of these financial statements.

BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS
Unaudited - See Review Engagement Report

December 31, 2015

(c) USE OF ESTIMATES

When preparing financial statements in accordance with ASNPO, the Foundation makes estimates and assumptions relating to:

- Reported amounts of revenues and expenses;
- Reported amounts of assets and liabilities; and
- Disclosure of contingent assets and liabilities.

Management's assumptions are based on a number of factors, including historical experience, current events and actions that the organization may undertake in the future, and other assumptions that I believe are reasonable under the circumstances. Actual results could differ from those estimates under different conditions and assumptions. Estimates were used when accounting for certain items, such as the useful lives of assets, impairment of long-lived assets and deferred operating grants.

Amortization is based on the estimated useful lives of property, plant and equipment. These estimates and assumptions are reviewed periodically and, as adjustments become necessary they are reported in the periods in which they became known.

(d) REVENUE RECOGNITION

Restricted contributions are recognized as revenue in the year when related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Unrestricted investment income is recognized as revenue when earned.

(e) CONTRIBUTED GOODS

Products having a fair market value \$ 77,840 have been donated to the foundation for use in their programs by the following organizations: Alberta Canola Producers Commission, All Seasons Mushrooms, BC Cattleman's Association, BC Chicken Marketing Board, BC Dairy Association, BC Egg Marketing Board, BC Fresh, BC Pork Marketing Board, BC Raspberry Council, BC Salmon Farmers Association, BC Strawberry Council, BC Tree Fruits, BC Turkey Marketing Board, , Creekside Hot House, Evergreen Herbs, Houweling's Tomatoes, Kitchen Picks, Sobeys Lucerne Foods, Ocean Spray, Prairie Mushrooms, Snowcrest Foods Ltd., Van Eekelen Ent. Ltd. W & A Farms and Windset Farms.

The accompanying notes are an integral part of these financial statements.

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Unaudited - See Review Engagement Report

December 31, 2015

(f) FINANCIAL INSTRUMENTS

The Foundation uses risk management to monitor and manage its risk arising from financial instruments. These risks include credit risk, interest rate risk and market risk.

The Foundation does not use any derivative financial instruments to mitigate these risks.

Credit risk

Credit risks arise from two sources; cash and cash equivalents and accounts receivable. Cash and cash equivalents are deposited with reputable, major financial institutions to limit the credit risk exposure. The credit risk from parties not paying accounts receivable is not considered to be significant.

Interest rate risk

The Foundation is exposed to interest rate with respect to cash equivalents. Changes in interest rates can affect the fair value of investments and the cash flows related to interest income and expense.

Liquidity risk

Liquidity risk exposure is dependent on the receipt of funds from Provincial Government grants and other sources to enable the Foundation to pay its liabilities as they become due.

Market risk

In my opinion, the Foundation is not exposed to any significant market risk.

(g) CAPITAL ASSETS

Capital Assets are recorded at cost. Amortization has been calculated using the following methods and rates as follows, except in the year of acquisition when one half of the rate is used. No amortization is applied in the year of disposal.

| | |
|-----------------------|-------------------------|
| Displays and fixtures | 20% diminishing balance |
| Computer equipment | 30% diminishing balance |
| Equipment | 20% diminishing balance |

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA, Inc.

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Unaudited - See Review Engagement Report

December 31, 2015

3. CASH AND CASH EQUIVALENTS

| | <u>2015</u> | <u>2014</u> |
|--|-------------|--------------|
| Canadian Western Bank business savings account, bearing interest at 1.10% | \$ 718 | \$ 2,005,158 |
| Canadian Western Bank operating account, bearing interest at 1.25% | 4,098,716 | 1,770,086 |
| HSBC Bank Canada current account, non-interest bearing | - | 39,106 |
| Canadian Western Bank GIC, bearing interest at 1.95%, maturing November 21, 2015 | - | 1,000,000 |
| B2B Trust GIC, bearing interest at 1.96%, maturing August 5, 2016 | 102,771 | 100,795 |
| Bank of Montreal GIC, bearing interest at 1.71% maturing August 5, 2016 | - | 201,387 |
| Bank of Nova Scotia GIC, bearing interest at 1.80% maturing August 5, 2016 | 102,544 | 100,730 |
| BMO Mortgage Corp GIC, bearing interest at 1.71% maturing August 5, 2015 | - | 201,387 |
| Canadian Tire Bank GIC, bearing interest at 1.25% maturing August 8, 2016 | 100,504 | - |
| Canadian Western Trust GIC, bearing interest at 1.40% maturing August 6, 2016 | 100,564 | - |
| Canadian Western Bank GIC, bearing interest at 1.70%, maturing August 5, 2016 | 104,975 | 103,219 |
| Equitable Bank GIC, bearing interest at 1.60%, maturing August 6, 2016 | 100,644 | 100,709 |
| Home Trust Company GIC, bearing interest at 1.65%, maturing August 8, 2016 | 100,665 | 100,770 |
| HSBC Bank Canada GIC, bearing interest at 1.75% maturing August 5, 2016 | 102,473 | 100,709 |
| ICICI Bank Canada GIC, bearing interest at 1.58% maturing August 8, 2016 | 100,637 | - |
| Laurentain Bank GIC, bearing interest at 1.96% maturing August 5, 2016 | 102,771 | 100,795 |
| LBC Trust GIC, bearing interest at 1.96% maturing August 5, 2016 | 102,771 | 100,795 |
| Manulife Bank Canada GIC, bearing interest at 1.25% maturing August 8, 2016 | 100,504 | - |

The accompanying notes are an integral part of these financial statements.

BRITISH COLUMBIA

AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Unaudited - See Review Engagement Report

December 31, 2015

CASH AND CASH EQUIVALENTS (CON'T)

| | <u>2015</u> | <u>2014</u> |
|--|---------------------|---------------------|
| Manulife Trust Co. GIC, bearing interest at 1.25% maturing August 8, 2016 | 100,504 | - |
| Montreal Trust GIC, bearing interest at 1.50%, maturing August 5, 2015 | - | 100,608 |
| National Bank GIC, bearing interest at 1.75%, maturing August 5, 2016 | 102,473 | 100,709 |
| NatCan Trust GIC, bearing interest at 1.75%, maturing August 8, 2016 | 102,468 | 100,705 |
| Pacific & Western GIC, bearing interest at 1.41% maturing August 6, 2016 | 100,568 | 100,694 |
| Peoples Trust GIC, bearing interest at 1.20% maturing August 8, 2016 | 100,483 | - |
| RBC 30 day cashable GIC, bearing interest at .95%, maturing August 8, 2016 | 501,913 | 502,838 |
| RBC Mortgage GIC, bearing interest at 1.15%, maturing August 8, 2016 | 100,463 | 201,216 |
| Royal Trust GIC, bearing interest at 1.50%, maturing August 8, 2016 | 100,463 | 100,608 |
| Royal Bank GIC, bearing interest at 1.80%, maturing August 5, 2016 | 102,544 | 100,730 |
| Royal Trust GIC, bearing interest at 1.80%, maturing August 5, 2016 | 102,544 | 100,730 |
| Tangerine Bank GIC, bearing interest at 1.75%, maturing August 5, 2016 | 102,473 | 100,710 |
| Vancity Credit Union GIC, bearing interest at 1.30%, maturing August 6, 2016 | <u>434,337</u> | <u>402,833</u> |
| | <u>\$ 7,272,490</u> | <u>\$ 7,938,027</u> |

The accompanying notes are an integral part of these financial statements.

BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

NOTES TO FINANCIAL STATEMENTS
 Unaudited - See Review Engagement Report

December 31, 2015

4. INVENTORY

| | <u>2015</u> | <u>2014</u> |
|---------------------|------------------|------------------|
| BCSFVNP | \$ 10,072 | \$ 9,995 |
| Alfabet Book | 3,211 | 3,299 |
| Take a Bite of B.C. | 8,740 | 4,971 |
| Other | <u>23,932</u> | <u>27,482</u> |
| | <u>\$ 45,955</u> | <u>\$ 45,747</u> |

5. CAPITAL ASSETS

| | <u>Cost</u> | <u>Accumulated Depreciation</u> | <u>Net 2015</u> | <u>Net 2014</u> |
|-----------------------|------------------|-------------------------------------|---------------------|---------------------|
| Computer equipment | \$ 21,179 | \$ 19,770 | \$ 1,409 | \$ 2,013 |
| Displays and fixtures | 4,219 | 4,125 | 94 | 117 |
| Equipment | <u>4,299</u> | <u>3,488</u> | <u>811</u> | <u>1,014</u> |
| | <u>\$ 29,697</u> | <u>\$ 27,383</u> | <u>\$ 2,314</u> | <u>\$ 3,144</u> |

6. UNEARNED REVENUE

Unearned revenue relates to certain funding received during the year that, in the opinion of the directors is attributable as income in a subsequent year. The funds will be used to deliver the BCSFVNP.

7. CONTRACTUAL OBLIGATION

The foundation is committed to a premises lease in the approximate amount of \$2,598 per month until August 31, 2016.

8. ECONOMIC DEPENDENCE

The foundation received the majority of its funding from the Province of British Columbia and is therefore economically dependant on continued funding in order to ensure ongoing delivery of certain of its programs.

The accompanying notes are an integral part of these financial statements.

BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

Unaudited - See Review Engagement Report

For the year ended December 31, 2015

SCHEDULE I - BC SCHOOL FRUIT AND VEGETABLE NUTRITIONAL PROGRAM

REVENUE

| | | |
|---------|---------------------|---------------------|
| BCSFVSP | \$ <u>4,615,950</u> | \$ <u>3,714,871</u> |
|---------|---------------------|---------------------|

EXPENDITURES

| | | |
|-----------------------------------|------------------|------------------|
| Distribution | 853,660 | 695,402 |
| Evaluation | 793 | 275 |
| Information material | 73,271 | 66,225 |
| Fridge Grants | 40,856 | 76,456 |
| Fresh to You BC School Fundraiser | 38,219 | 44,595 |
| PAC funding and training | 5,500 | 9,000 |
| Product | 2,974,447 | 2,214,416 |
| Program office and administration | 125,121 | 165,560 |
| Wages and benefits | <u>242,595</u> | <u>257,689</u> |
| | <u>4,354,462</u> | <u>3,529,618</u> |

| | | |
|------------------|-------------------|-------------------|
| BCAIRC ADMIN FEE | \$ <u>261,488</u> | \$ <u>185,253</u> |
|------------------|-------------------|-------------------|

SCHEDULE 2 - SCHEDULE OF PROGRAM SPONSORSHIPS AND GRANTS

| | <u>2015</u> | <u>2014</u> |
|------------------------------|------------------|------------------|
| RECEIPTS | | |
| Alfalfabet Book | 396 | 640 |
| Harvest Bin Project | - | 1,500 |
| Planting a Promise | 1,064 | 1,420 |
| Spuds In Tubs | 5,329 | 9,900 |
| Summer Institute Sponsorship | 2,540 | - |
| Take a Bite of BC | <u>29,450</u> | <u>20,643</u> |
| | <u>\$ 38,779</u> | <u>\$ 34,103</u> |

The accompanying notes are an integral part of these financial statements.

BRITISH COLUMBIA
AGRICULTURE IN THE CLASSROOM FOUNDATION

Unaudited - See Review Engagement Report

For the year ended December 31, 2015

SCHEDULE 3 - SCHEDULE OF OTHER PROGRAMS

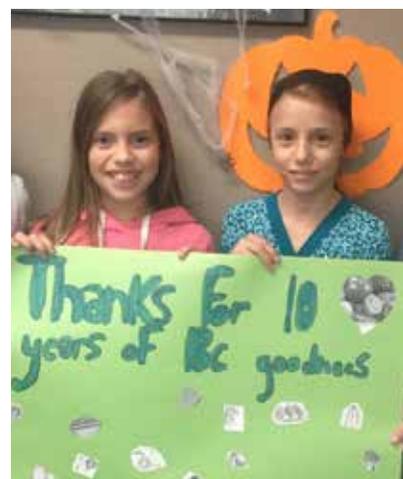
| | <u>2015</u> | <u>2014</u> |
|------------------------------|-------------------|------------------|
| EXPENDITURES | | |
| PROGRAMS - OTHER | | |
| Pencil Patch | \$ 12,419 | \$ 5,510 |
| Chilliwack partnership | 12,000 | 12,000 |
| Agriculture Literacy Week | 346 | 3,301 |
| 4H Educational Displays | - | 5,401 |
| National Initiatives | - | (4,000) |
| Planting a Promise | 4,029 | 1,049 |
| Regional Science Fair Awards | 2,400 | 2,400 |
| Spuds In Tubs | 18,438 | 16,061 |
| Summer Institute | 10,590 | 9,513 |
| Take a Bite of BC | <u>45,784</u> | <u>48,682</u> |
| | <u>\$ 106,006</u> | <u>\$ 99,917</u> |

The accompanying notes are an integral part of these financial statements.

reaching out



 **Ron Moe**
Proud Fresh Vegetable Grower for
BC Agriculture in the Classroom



"Working to Bring BC's Agriculture to our Students"

